

**PETITION FOR RETROACTIVE LICENSE PURSUANT TO 37 C.F.R. § 5.25  
U.S. APPLICATION NOT YET PENDING**

Commissioner of Patents  
Washington, D.C. 20231

**COPY**

Attn: Licensing and Review

Please note that this petition requests:

- expedited handling.
- telephone report.

Title of Invention

METHOD FOR SELLING ITEMS USING A NETWORK

Inventor's names:

1. Taro TOKUHIRO
2. Seiichi YAMAGUCHI
3. Hisanori MURAKAMI

Dear Sir:

This Petition requests the retroactive issuance of a foreign filing license pursuant to 35 U.S.C. § 184 and 37 C.F.R. § 5.25.

A patent application disclosing subject matter believed to have been invented in the U.S. was first filed in Japan on December 28, 2000 and subsequently filed under the European Patent Convention designating the United Kingdom, Germany, France and Italy on March 9, 2001 and in Korea, Singapore and China on March 20, 2001. A U.S. application to this invention is being filed concurrently with the filing of this Petition, and a copy of this Petition is being submitted with that application to alert the Examiner to the existence of this Petition.

Attached are the following documents:

- (1) a legible copy of the material upon which a license is desired i.e. a literal translation of the application;

JC918 U.S. PTO  
**09/824483**  
  
03/30/01

(2) the verified statement of Mr. Shigehiko Mizuno which (1) avers that the subject matter in question was not under a secrecy order at the time it was filed abroad, and that it is not currently under a secrecy order; (2) indicates that the license has been diligently sought after discovery of the proscribed foreign filing; and (3) explains why the material was filed abroad through error and without deceptive intent without the required license under 37 C.F.R. Section 5.11 first having been obtained; and

(3) a check for the petition fee specified in 37 C.F.R. Section 1.17(h).

Applicants believe that all requirements for this Petition have been met, and that all facts necessary for the office to act upon this petition are now before the office. However, in the event that the office believes that additional information is needed or that it would be helpful to discuss issues, Applicants' representative is available at the number indicated below.

In view of the attached verified statement, Applicants earnestly solicit issuance of a retroactive foreign filing license for this invention.

The Assistant Commissioner is hereby authorized to charge any additional fees under 37 C.F.R. §§ 1.16 and 1.17 that may be required by this petition, or to credit any overpayment, to Deposit Account No. 03-1952.

- Please notify the undersigned of the issuance of the license.
- Please also deliver the foreign filing license to the person signing this document, at the address listed below.

Dated: March 30, 2001

Respectfully submitted,  
By: \_\_\_\_\_

  
David L. Fehrman  
Registration No. 28,600  
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Serial No.: NEW

Date Mailed: March 30, 2001

Attorney Docket: 39303.20239.00

Client Name: Yamaha

Applicant(s): TOKUHIRO, et al.

Title: METHOD FOR SELLING ITEMS USING A NETWORK

Papers enclosed:

1. Utility Application Transmittal (1 page)
2. Fee Transmittal for FY 2001 (1 page)
3. Specification (30 pages) including 15 claims; Abstract (1 page) 10/01/30
4. Drawings (9 pages)
5. Transmittal of Priority Document (1)
6. Notice of Recordation of Assignment
7. Declaration (3 pages)
8. IDS w/PTO Form 1449 (3 cited refs)
9. Check \$1710.00
10. Application Data Sheet
11. Copy of Petition for Retroactive License, Verified Statement & Japanese Patent Appl
12. This return receipt postcard.

JC918 U.S. PTO  
09/8274483

EL606538253US

PATENT  
Docket No. 39303.20239.00

CERTIFICATE OF MAILING BY "EXPRESS MAIL"

Express Mail Label No.: EL606538240US Date of Deposit: March 30, 2001

I hereby certify that this paper or fee is being deposited with the United States Postal Service "Express Mail Post Office to Addressee" service under 37 C.F.R. § 1.10 on the date indicated above and is addressed to: Assistant Commissioner for Patents, Washington, D.C. 20231.

  
Marcus J. Ingene - Kathryn Bell-Taylor

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

In the application of:

Taro TOKUHIRO et al.

Serial No.: Unknown

Filing Date: Concurrently Herewith

For: METHOD FOR SELLING ITEMS  
USING A NETWORK

Examiner: Not Assigned

Group Art Unit: Not Assigned

RECEIVED  
MAY 15 2004  
LICENSING & REVIEW

DECLARATION OF SHIGEHIKO MIZUNO

Assistant Commissioner for Patents  
Washington, D.C. 20231

Dear Sir:

I, Shigehiko Mizuno, declare as follows:

1. I currently reside in Hamamatsu, Japan.
2. I am a supervisor in the Patent Liason Department of the Pro Audio and Digital Musical Instruments Division of Yamaha Corporation ("Yamaha").
3. Yamaha is the assignee of an invention entitled "Method For Selling Items Using A Network" (the "Invention"). The assignors of the Invention are Taro Tokuhiro, Seiichi Yamaguchi and Hisanori Murakami. Messrs. Tokuhiro, Yamaguchi and Murakami are the

inventors of the Invention. A true and correct copy of the assignment between Yamaha and the inventors of the Invention is attached hereto as Exhibit A.

4. The Invention relates generally to a method for selling items using a network which contains a site computer, vendor computers, factory computers, dealer computers and user computers. A particular feature of the present invention is that it allows a user to purchase items from a plurality of vendors in different countries together at one web site.

5. An application for patent of the Invention was filed in Japan on December 28, 2000. A true and correct copy of a literal translation of the application for patent in Japan is attached hereto as Exhibit B.

6. Applications for patent were subsequently filed on March 9, 2001 under the European Patent Convention designating the United Kingdom, Germany, France and Italy and on March 20, 2001 in Korea, Singapore and China. These applications contained substantially the same material as the application for patent filed in Japan.

7. An application in the United States is being filed concurrently herewith. The claims of the Invention are directed to a site or vendor computer, a record medium in which a program used in the computer has been stored and a method for selling items using the computer. The United States application contains substantially the same material as the application for patent filed in Japan and the United States application seeks a priority date under 35 U.S.C. § 119 based on the application for patent filed in Japan. A true and correct copy of the United States application (i.e., the specification and drawings) is attached hereto as Exhibit C.

8. The various embodiments of the Invention were conceived and reduced to practice during a time period from in or about February 2000 to in or about December 2000.

9. During this time period, the inventors of the Invention, Messrs. Tokuhiro, Yamaguchi and Murakami; were in Japan and in the United States.

10. Prior to June 2000, Messrs. Yamaguchi and Murakami worked together on the Invention in Japan. Mr. Yamaguchi moved to New York in June 2000. Thereafter, until

September 2000, Mr. Murakami, who remained in Japan, communicated with Mr. Yamaguchi in New York.

11. From on or about September 11, 2000 to on or about September 20, 2000, Messrs. Yamaguchi, Murakami and Tokuhiro worked on the Invention in New York. Subsequently, Messrs. Murakami and Tokuhiro returned to Japan, while Mr. Yamaguchi remained in New York. Messrs. Yamaguchi, Murakami and Tokuhiro continued to work on the Invention in Japan and the United States, and they communicated via electronic mail when separated.

12. I was responsible for the filing of the application for patent in Japan which was done through an outside patent attorney's office. At the time, I was unaware of any potential foreign filing licensing requirements. I assumed that Japan was the correct place to first file the application for patent in the normal course of making patent filings for Yamaha and, as a result, the application for patent in Japan was filed on December 28, 2000. Thus, the initial decision to file in Japan was in error and without deceptive intent.

13. After the initial filing in Japan, I continued to direct filings in other countries. Specifically, applications for patent were filed on March 9, 2001 under the European Patent Convention designating the United Kingdom, Germany, France and Italy and on March 20, 2001 in Korea, Singapore and China. During this time, I became aware of possible foreign filing licensing requirements for inventions made in the United States. Upon further analysis, it was determined that the various embodiments of the Invention may have been made in the United States. Thus, the decision to file in the United Kingdom, Germany, France, Italy, Korea, Singapore and China was in error and without deceptive intent.

14. Furthermore, as soon as it was determined that the various embodiments of the Invention may have been made in the United States, this petition was diligently sought after through its immediate preparation.

15. The subject matter of the patent application at time of the filings in Japan, the United Kingdom, Germany, France, Italy, Korea, Singapore and China was not under any

secrecy order pursuant to 35 U.S.C. § 181. The subject matter of the patent application is currently not under any secrecy order pursuant to 35 U.S.C. § 181.

I further declare that all statements made herein of my own knowledge are true and that all statements made on information and belief are believed to be true; and that these statements were made with the knowledge that willful false statements and the like so made are punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code, and that such willful false statements may jeopardize the validity of the application or any patent issuing thereon.

March 29, 2001 Shigehiko Mizuno  
Date Shigehiko Mizuno

## ASSIGNMENT

Attorney Docket No. \_\_\_\_\_

(1-8) Insert Name(s)  
of Inventor(s)

(1) Taro TOKUHIRO	(5) _____
(2) Seiichi YAMAGUCHI	(6) _____
(3) Hisanori MURAKAMI	(7) _____
(4) _____	(8) _____

In consideration of the sum of one dollar (\$1.00) and other good and valuable considerations paid to each of the undersigned, the undersigned agree(s) to assign, and hereby does assign, transfer and set over to

(9) Insert name of Assignee

(9) YAMAHA CORPORATION

(10) Insert state of  
Incorporation of Assignee

(10) Japan

(11) Insert address of  
Assignee(11) of 10-1 Nakazawa-cho, Hamamatsu-shi, Shizuoka-ken, Japan  
(hereinafter designated as the Assignee) the entire worldwide right, title and interest  
in the invention known as(12) Insert Identification of  
Invention, such as Title  
Case Number of Foreign  
Application Number

(12) METHOD FOR SELLING ITEMS USING A NETWORK

(13) Insert Date of Signing of  
Application(Case No. \_\_\_\_\_)  
for which the undersigned has (have) executed an application for patent in the  
United States of America

(13) on even date herewith

1) The undersigned agree(s) to execute all papers necessary in connection with the application and any continuing or divisional applications thereof and also to execute separate assignments in connection with such applications as the Assignee may deem necessary or expedient.

2) The undersigned agree(s) to execute all papers necessary in connection with any interference which may be declared concerning this application or continuation or division thereof and to cooperate with the Assignee in every way possible in obtaining evidence and going forward with such interference.

3) The undersigned agree(s) to execute all papers and documents and perform any act which may be necessary in connection with claims or provisions of the International Convention for Protection of Industrial Property or similar agreements.

4) The undersigned agree(s) to perform all affirmative acts which may be necessary to obtain a grant of a valid United States patent to the Assignee.

5) The undersigned hereby authorize(s) and request(s) the Commissioner of Patents to issue any and all Letters Patents of the United States resulting from said application or any division or divisions or continuing applications thereof to the said Assignee, as Assignee of the entire interest, and hereby covenants that he has (they have) full right to convey the entire interest herein assigned, and that he has (they have) not executed and will not execute, any agreement in conflict herewith.

6) The undersigned hereby grant(s)

David L. Fehrman, Reg. No. 28,600; Vincent J. Belusko, Reg. No. 30,820; Martin M. Noonan, Reg. No. 44,264; David T. Yang, Reg. No. 44,415; Stanley H. Thompson, Reg. No. 45,160; Todd W. Wight, Reg. No. 45,218; and Robert K. Cerpa, Reg. No. 39,933

the power to insert on this assignment any further identification which may be necessary or desirable in order to comply with the rules of the United States Patent and Trademark Office for recordation of this document.

Date: Feb. 27, 2001 Signature of Inventor Taro Tokuhira

Date: May 4, 2001 Signature of Inventor Seiichi Yamaguchi

Date: Feb 27, 2001 Signature of Inventor Hisanori Murakami

Date: \_\_\_\_\_ Signature of Inventor \_\_\_\_\_

**PATENT OFFICE  
JAPANESE GOVERNMENT**

This is to certify the annexed is a true copy of the following application as filed with this Office.

Date of Application: December 28, 2000  
Application Number: Patent Application 2000-402436  
Applicant(s): Yamaha Corporation

**February 9, 2001**

**Application Certification Number**  
Patent Application Certification 2001·3005314

[Kind of Document] Patent Application

[Reference Number] PA00-214

[Addressee] Commissioner, Patent Office

[International Patent Classification] G06F 17/00  
H04L 12/00

[Inventor]

[Domicile or Residence] Yamaha Corporation 10-1  
Nakazawa-cho, Hamamatsu-shi, Shizuoka-ken, Japan

[Name] Taro Tokuhiro

[Inventor]

[Domicile or Residence] Yamaha Corporation 10-1  
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[Name] Seiichi Yamaguchi

[Inventor]

[Domicile or Residence] Yamaha Corporation 10-1  
Nakazawa-cho, Hamamatsu-shi, Shizuoka-ken, Japan

[Name] Hisanori Murakami

[Patent Applicant]

[Identification Number] 000004075

[Name or Title] Yamaha Corporation

[Agent]

[Identification Number] 100088971

[Patent Attorney]

[Name] Sakio oba

[Appointed Agent]

[Identification Number] 100115185

[Patent Attorney]

[Name] Shinji Kato

[Official Fee]

[Deposit Account Number] 075994

[Payment Amount] 21,000 yen

[List of Filing Documents]

[Document]	Specification	1
[Document]	Drawing	1
[Document]	Abstract	1
[Proof]	Required	

[Name of Document] Specification

[Title of the Invention] Site or Vendor Computer, Record

Medium Used Therein and Method for Selling Items Using the  
Same

[Scope of Patent Claims]

[Claim 1] A site computer communicable through a network with a first vendor computer of a first vendor belonging to a first country, a second vendor computer of a second vendor belonging to a second country different from said first country and a user computer used by a general user,

wherein said site computer enables simultaneous designation of items sold by said first and second vendors from said user computer, and

wherein, when said items respectively sold by said first and second vendors are simultaneously designated by said general user, said site computer instructs said first and second vendor computers to send out said items to said general user.

[Claim 2] A site computer communicable through a network with a vendor computer of a vendor selling items including a physical item composed of material beings and a download item composed of data and a user computer used

by a general user,

wherein said site computer enables simultaneous designation of said physical item and said download item from said user computer,

wherein said site computer has stored said download item, and

wherein, when said physical item and said download item are simultaneously designated by said general user, said site computer downloads said download item to said user computer and instructs said vendor computer to send out said physical item to said general user.

[Claim 3] A site computer communicable through a network with a vendor computer of a vendor selling items, a user computer used by a general user and a dealer computer used by a dealer,

wherein said site computer determines whether a logged-in computer is said user computer or said dealer computer based on the identification data thereof,

wherein, when said logged-in computer is said user computer, said site computer accepts designation of an item from said logged-in computer by said general user and instructs said vendor computer to send out said designated item to said general user, and

wherein, when said logged-in computer is said dealer computer, said site computer transfers said designation of said item from said logged-in computer by said general user to said vendor computer.

[Claim 4] A site computer communicable through a network with a vendor computer of a vendor selling an item, a factory computer of a maker making said item sold by said vendor and a user computer used by a general user,

wherein said site computer accepts designation of said item from said user computer by said general user,

wherein said site computer confirms whether said vendor has said designated item in stock or not through communication with said vendor computer,

wherein, when said vendor has said designated item in stock, said site computer instructs said vendor computer to send out said designated item to said general user, and

wherein, when said vendor does not have said designated item in stock, said site computer instructs said factory computer to send out said designated item to said general user.

[Claim 5] A vendor computer of a vendor selling an item, said vendor computer being communicable through a

network with a user computer used by a general user, a site computer which is accessed from said user computer and a factory computer of a maker making said item,

wherein said vendor computer accepts designation of said item via said site computer based on designation thereof from said user computer by said general user,

wherein said vendor computer confirms whether said designated item is in stock or not,

wherein, when said designated item is in stock, said vendor computer executes a process for sending out said designated item to said general user, and

wherein, when said designated item is out of stock, said vendor computer instructs said factory computer to make said designated item.

[Claim 6] A record medium storing a program used in a site computer communicable through a network with a first vendor computer of a first vendor belonging to a first country, a second vendor computer of a second vendor belonging to a second country different from said first country and a user computer used by a general user,

wherein said program enables simultaneous designation of items sold by said first and second vendors by said general user from said user computer, and

wherein, when said items sold by said first and second vendors are simultaneously designated by said general user, said program instructs said first and second vendor computers to send out said items to said general user.

[Claim 7] A record medium storing a program used in a site computer communicable through a network with a vendor computer of a vendor selling items including a physical item composed of material beings and a download item composed of data and a user computer used by a general user,

wherein said program enables simultaneous designation of said physical item and said download item composed of data from said user computer, and

wherein, when said physical item and said download item are simultaneously designated by said general user, said program downloads said download item to said user computer and instructs said vendor computer to send out said physical item to said general user.

[Claim 8] A record medium storing a program used in a site computer communicable through a network with a vendor computer of a vendor selling an item, a user computer used by a general user and a dealer computer used

by a dealer,

wherein said program determines whether a logged-in computer is said user computer or said dealer computer based on the identification data thereof,

wherein, if said logged-in computer is said user computer, said program accepts designation of said item from said logged-in computer by said general user and instructs said vendor computer to send out said designated item to said general user, and

wherein, if said logged-in computer is said dealer computer, said program transfers said designation of said item from said logged-in computer by said general user to said vendor computer.

[Claim 9] A record medium storing a program used in a site computer communicable through a network with a vendor computer of a vendor selling an item, a factory computer of a maker making the item sold by said vendor and a user computer used by a general user,

wherein said program accepts designation of said item from said user computer by said general user,

wherein said program confirms whether said vendor has said designated item in stock or not through communication with said vendor computer,

wherein, when said vendor has said designated item in stock, said program instructs said vendor computer to send out said designated item to said general user, and

wherein, when said vendor does not have said designated item in stock, said program instructs said factory computer to send out said designated item to said general user.

[Claim 10] A record medium storing a program used in a vendor computer of a vendor selling an item, said vendor computer being communicable through a network with a user computer used by a general user, a site computer accessed from said user computer and a factory computer of a maker making said item,

wherein said program accepts designation of said item via said site computer based on designation thereof from said user computer by said general user,

wherein said program confirms whether said designated item is in stock or not,

wherein, when said designated item is in stock, said program executes a process for sending out said designated item to said general user, and

wherein, when said designated item is out of stock, said program instructs said factory computer to make said

designated item.

[Claim 11] A method for selling items using a site computer communicable through a network with a first vendor computer of a first vendor belonging to a first country and selling an item, a second vendor computer of a second vendor belonging to a second country different from said first country and selling an item and a user computer used by a general user,

wherein said site computer enables simultaneous designation of items respectively sold by said first and second vendor by said general user from said user computer,

wherein, when said items respectively sold by said first and second vendors are simultaneously designated by said general user, said site computer instructs said first and second vendor computer to send out said items to said general user.

[Claim 12] A method for selling items using a site computer communicable through a network with a vendor computer of a vendor selling said items and a user computer used by a general user, said items including a physical item composed of material beings and a download item composed of data,

wherein said site computer enables simultaneous

designation of said physical item and said download item by said general user from said user computer,

wherein, when said physical item and said download item are simultaneously designated by said general user, said site computer downloads said download item to said user computer and instructs said vendor computer to send out said physical item to said general user.

[Claim 13] A method for selling items using a site computer communicable through a network with a vendor computer of a vendor selling an item, a user computer used by a general user and a dealer computer used by a dealer,

wherein said site computer determines whether a logged-in computer is said user computer or said dealer computer based on identification data thereof,

wherein, when said logged-in computer is said user computer, said site computer accepts designation of said item from said logged-in computer by said general user and instructs the vendor computer to send out said designated item to said general user, and

wherein, when said logged-in computer is said dealer computer, said site computer transfers said designation of said item from said logged-in computer by said general user to said vendor computer.

[Claim 14] A method for selling an item using a site computer communicable through a network with a vendor computer of a vendor selling an item, a factory computer of a maker making the item sold by said vendor and a user computer used by a general user,

wherein said site computer accepts designation of said item from a user computer by a general user,

wherein said site computer confirms whether said vendor has said designated item in stock or not through communication with said vendor computer,

wherein, when said vendor has said designated item in stock, said site computer instructs said vendor computer to send out said designated item to said general user, and

wherein, when said vendor does not have said designated item in stock, said site computer instructs said factory computer to send out said designated item to said general user.

[Claim 15] A method for selling an item using a vendor computer of a vendor selling an item, said vendor computer being communicable through a network with a user computer used by a general user, a site computer which is accessed from said user computer and a factory computer of

a maker making said item,

wherein said vendor computer accepts designation of an item via said site computer based on designation thereof from said user computer by said general user,

wherein said vendor computer confirms whether said designated item is in stock or not,

wherein, when said designated item is in stock, said vendor computer executes a process for sending out said designated item to said general user, and

wherein, when said designated item is out of stock, said vendor computer instructs said factory computer to make said designated item.

[Detailed Description of the Invention]

[0001]

[Field of the Invention]

The present invention relates to a site or vendor computer for selling items in response to an access from a general user through a network, a record medium in which a program used in the computer has been stored and a method for selling items using the computer.

[0002]

[Prior Art and Problems Thereof]

Conventionally, online sales systems using a web site in the internet are well known. However, in such conventional sales systems, web sites are separated by countries and, when a general user wants to purchase an item made and sold in one country and an item made and sold in another country, the general user must access to the web sites in each country, resulting in an annoyance for the general user.

[0003]

The items to be sold include physical items composed of material beings and download items composed of data and, even for the same content, there exist a physical item (a musical score printed on papers, for example) and a download item (an electronic musical score composed of data representing a musical score, for example). However, these items are sold at different web sites and the general user must choose a web site according to the form the general user wants to purchase.

[0004]

Also, a dealer who is not a general user cannot place an order to a web site with ease. Moreover, when the company which sends out the physical item ordered at the web site does not have the item in stock, the general

user must wait for a long time until the item arrives.

[0005]

[Summary of the Invention]

The present invention has been made to cope with the above problems, and it is the object of the present invention to provide a site or vendor computer which can solve the problems for the convenience of general users, a record medium in which a program used in the computer has been stored and a method for selling items using the computer.

[0006]

With a view to accomplishing the above object, the first feature of the present invention resides in that a site computer, being communicable through a network with a first vendor computer of a first vendor belonging to a first country, a second vendor computer of a second vendor belonging to a second country different from the first country and user computers used by general users, enables simultaneous designation of items respectively sold by the first and second vendors by a general user to be accepted from a user computer, and in that, when items respectively sold by the first and second vendors are simultaneously designated by a general user, the site computer instructs

the first and second vendor computers to send out the items to the general user.

[0007]

Thereby, the general user can purchase items each dealt in by a plurality of vendors (publishing companies, for example) belonging to different countries together at one web site, and the items are sent out to the general user from each of the plurality of vendors. Therefore, the general user can easily purchase various items irrespective of the countries to which the vendors belong and can obtain the items without delay.

[0008]

The second feature of the present invention resides in that a site computer, being communicable through a network with a vendor computer of a vendor selling items and user computers used by general users, enables simultaneous designation of a physical item composed of material beings and a download item composed of data by a general user to be accepted from a user computer, in that the site computer has stored the download item, and in that, when a physical item and a download item are simultaneously designated by a general user, the site computer downloads a download item to the user computer

and instructs the vendor computer to send out a physical item to a general user.

[0009]

Thereby, the general user can purchase a physical item (a musical score printed on papers, for example) and a download item (an electronic musical score, for example) together at one web site, and the download item is downloaded at once and the physical item is sent out by the vendor. Therefore, the general user can easily purchase various items irrespective of the form thereof, and can immediately obtain a download item in particular.

[0010]

The third feature of the present invention is resides in that a site computer, being communicable through a network with a vendor computer of a vendor selling items, user computers used by general users and dealer computers used by dealers, determines whether a logged-in computer is a user computer or a dealer computer based on the identification data thereof, in that, if the logged-in computer is a user computer, the site computer accepts designation of an item from the logged-in computer by a general user and instructs the vendor computer to send out the designated item to the general user, and in

that, if the logged-in computer is a dealer computer, the site computer transfers the designation of the item from the logged-in computer by a general user to the vendor computer.

[0011]

Thereby, orders from both general users and dealers can be dealt with at one site, and the orders from general users are accepted at the site and the orders from dealers are transferred to vendors. Therefore, even though the vendor does not set up a site dedicated to dealers, the dealers can easily place order at the site and thus the site can expect a lot of orders from the dealers.

[0012]

The fourth feature of the present invention resides in that a site computer, being communicable through a network with a vendor computer of a vendor selling items, a factory computer of a maker making the item sold by the vendor and user computers used by general users, accepts designation of an item from a user computer by a general user, in that the site computer confirms whether the vendor has the designated item in stock or not through communication with the vendor computer, in that, if the vendor has the designated item in stock, the site computer

instructs the vendor computer to send out the designated item to the general user, and in that, if the vendor does not have the designated item in stock, the site computer instructs the factory computer to send out the designated item to the general user.

[0013]

Thereby, if the vendor does not have an ordered physical item in stock, an order is immediately placed directly with the maker who can make the item and the time taken to deliver the item to the general user is shortened. Therefore, the general user can obtain various items immediately without waiting for a long time until the items arrive.

[0014]

The fifth feature of the present invention resides in that a vendor computer of a vendor selling items, being communicable through a network with user computers used by general users, a site computer which is accessed from the user computers and a factory computer of a maker making the items, accepts designation of an item via the site computer based on designation thereof from a user computer by a general user, in that the vendor computer confirms whether the designated item is in stock or not, in that,

if the designated item is in stock, the vendor computer executes a process for sending out the designated item to the general user, and in that, if the designated item is out of stock, the vendor computer instructs the factory computer to make the designated item.

[0015]

Thereby, if the vendor does not have an ordered physical item in stock, the vendor computer also immediately instructs the maker making the item to make the item and the time taken to deliver the item to the general user is shortened. Therefore, the general user can immediately obtain various items without waiting for a long time until the items arrive.

[0016]

[Embodiments of the Invention]

Referring now to the drawings, one embodiment of the present invention will be hereinafter described. Fig. 1 shows a system for selling items consisting of music contents according to the embodiment. The sales system utilizes an internet 10, to which a site computer 20, vendor computers 30a, 30b..., factory computers 40a, 40b..., dealer computers 50a, 50b..., and user computers 60a, 60b, 60c..., are connected so as to communicate with each other

through telephone lines, dedicated lines, LAN and so on.

[0017]

The site computer 20 is disposed in one specific country to constitute a web site which executes sales of items, an instruction for sending out the items and item management. The vendor computers 30a, 30b... exist in a plurality of countries one or more each and each belongs to a vendor selling items to general users. The vendors stocks physical items (so-called hard items) composed of material beings, such as CDs in which music is stored, FDs or CDs in which data of musical compositions are stored and musical scores printed on papers, and sends out the items ordered by general users or dealers to the general users or the dealers by post or delivery service according to an instruction of delivery from the site computer 20 to the vendor computer 30a, 30b....

[0018]

The factory computers 40a, 40b... are provided corresponding to the vendor computers 30a, 30b..., respectively, and each belongs to a maker making the items sold by each of the vendors. The dealer computers 50a, 50b... belong to dealers who mediate between general users (general customers) and vendors to purchase items from the

venders and sell the same to the general users. The user computers 60a, 60b, 60c... are owned by the general users (general customers) who purchase the items.

[0019]

As shown in Fig. 2, each of the computers 20, 30a, 30b..., 40a, 40b..., 50a, 50b..., 60a, 60b, 60c... includes a CPU 110, a timer 112, a RAM 114, a ROM 116 and an external memory 118 which are connected to a bus 100 to constitute a computer body.

[0020]

The CPU 110 executes a program to control communication with other computers through the internet 10. The timer 112 is instructed by the CPU or the like to measure the time taken to execute the program. The RAM 114 temporally stores variables inputted or calculated through the execution of the program and a part of the program which has been stored in the external memory 118 and is transferred therefrom when executed. The ROM 116 stores constants and a part of the program necessary to execute the program.

[0021]

The external memory 118 comprises a drive device, a hard disk HD incorporated in the drive device, and a

compact disk CD and a flexible disk FD selectively incorporated in the drive device and so on. The hard disk HD, the compact disk CD and the flexible disk FD store constants necessary to execute the program and all or a part of the program, and valuables inputted or calculated through the execution of the program.

[0022]

In each of the external memories 118, in particular, of the computers 20, 30a, 30b..., 40a, 40b..., 50a, 50b..., 60a, 60b, 60c... is stored a program necessary to purchase or sell items corresponding to the flowcharts shown in Fig. 3 and Fig. 4. In the external memory 118 of the site computer 20 are also stored not only download items (so-called soft items) to be sold such as audio or acoustic data corresponding to musical components, automatic playing data (MIDI data) representing musical components, musical score data representing musical scores but also a list of all the physical items which are dealt in at the site, the vendors thereof and information on the items, etc.

[0023]

To the bus 100 are connected a printer 120, input devices 130 such as a keyboard and a mouse, and a display

140 through an input-output interface 122, a detection circuit 132 and a display circuit 142, respectively.

[0024]

To the bus 100 are also connected a communication interface 150 and a MIDI interface 160. The communication interface 150 is connected to a line of the internet 10. To the MIDI interface 160, MIDI devices 162 such as a keyboard device, an electronic musical instrument and a sequencer can be connected.

[0025]

To the bus 100 are also connected a sound generating circuit 170 for forming music signals corresponding to inputted playing information and an effect circuit 172 for adding musical effects to the formed music signals. The music signals formed and to which effects are added are emitted from a sound system 174 comprising an amplifier, loudspeakers and so on.

[0026]

The MIDI interface 160, the sound generating circuit 170 and the effect circuit 172 are not always necessary to the site computer 20, vendor computers 30a, 30b..., factory computers 40a, 40b..., and dealer computers 50a, 50b..., which do not have to generate music signals. The printer 120 is

not always necessary to the site computer 20 and the vendor computers 30a, 30b..., which do not have to print out items such as musical scores.

[0027]

Next, the operation of the system for selling items constructed as above will be described according to the flowcharts in Fig. 3 and Fig. 4. Each of Fig. 3 and Fig. 4, taking as an example a case of a site computer 20, vendor computers 30a and 30b disposed in the US and the UK, respectively, a factory computer 40a corresponding to the vendor computer 30a, a dealer computer 50a and a user computer 60a, shows a flowchart of the program executed by them.

[0028]

First, a case where a general user purchases items will be described. Using the user computer 60a, the general user has the same log in the site computer 20 in step U10. The site computer 20 determines that the login is a login from the user computer 60a based on the identification data ID of the logged-in computer and applies a processing program for general users in step S10. A login from a user computer 60a herein means the login in which the login ID used to log in the site computer 20 is

a login ID for a general user irrespective of the physical type of the computer. For example, when a general user logs in the site computer 20 with a login ID for a general user using a computer disposed at a dealer's shop, it is recognized as a user computer 60a. On the other hand, when a general user logs in the site computer 20 with a login ID for a dealer using the same computer, it is recognized as a dealer computer 50a.

[0029]

Following the login, the user computer 60a places an order of one or more items through communication with the site computer 20 in step U12. In the order, the general user directly designates the items to be purchased or retrieves the items by various conditions to designate items to be purchased. Fig. 5 illustrates an example of a catalog displayed on the display 140 of the user computer 20 as a result of retrieval of items by an artist ABC. In the catalog are displayed the names of the items such as a collection of MIDI music, a piano score, a band score, the form of the items showing whether it is a physical item or a download item, the prices, the name of the countries to which the vendors belong and so on. What is noteworthy here is that items dealt in by vendors belonging to

different countries are displayed together and items in different forms are also displayed together. The name of the country may be omitted, and information on the vendors such as the name may be displayed in place of or in addition to it.

[0030]

Then the general user marks in the cart columns of the items to be purchased using the input device 130 and clicks on the order button on the screen. When the order is placed as above, the site computer 20 accepts the order of the designated items in step S12 and determines whether any download items are included in the items designated by the general user or not in step S14. If no download item is included in the designated items, the site computer 20 determines 'NO' in step S14 and advances to step S20.

[0031]

If any download items are included in the designated items, the site computer 20 determines 'YES' in step S14 and delivers all the download items online and downloads the same to the user computer 60a.

[0032]

In this case, if the download item is a collection of MIDI music, the general user can store it in the

external memory 118 of the user computer 60a and play it back (automatic playing) at any time using the sound generating circuit 170. If the download item is a piano score (electronic musical score data), the general user can store it in the external memory 118 of the user computer 60a and display it on the display 140 at any time or print it on papers using the printer 120 to use it.

[0033]

After the process in step S16, the site computer 20 executes a process for paying royalty to the vendor computers 30a and 30b of the vendors to which the sold download items belong in step S18. Actual payment and receipt of money may be made at the time of each dealing, but it is advisable that a total of royalties in given period of time, for example one month, is paid from the owner of the site computer 20 to the vendors to which the vendor computers 30a and 30b belong. The payment of the price for the download items from the general user to the owner of the site computer 20 is made together with that for physical items through a hereinafter described process in step S34 and U14.

[0034]

Fig. 6 is a function block diagram illustrating

flows of orders, items and money in a case where general users purchase download items. In Fig. 6 and hereinafter described Fig. 7 to Fig. 9, each of the blocks 20A, 30A, 30B, 40A, 40B, 50A, 60A, 60B and 60C represents a body, a organization or an owner to which a site computer 20, vendor computers 30a, 30b, factory computers 40a, 40b, dealer computers 50a, 50b, user computers 60a, 60b, 60c belongs, respectively. The flows of orders, items and money are shown by dashed lines, thick solid lines and thin solid lines, respectively

[0035]

The function block diagram in Fig. 6 shows that, in the case where the general users 60A, 60B, 60C purchase download items, when the general users 60A, 60B, 60C place an order with the web site 20A for the items, the ordered items are directly delivered online to the general users 60A, 60B, 60C from the web site 20A. It also shows that the prices for the items are paid to the web site 20A from the general users 60A, 60B, 60C and that the royalties are paid from the web site 20A to the vendors 30A, 30B. This is the case where there are trustees of copyrights 70A, 70B taking charge of copyrights of the items in each country and, it is advisable that the vendors 30A, 30B

execute the payment of the royalties to the trustees of copyrights 70A, 70B and the procedures therefor when any copyrights relate to the sales of the items. It is also advisable that the vendor computers 30a, 30b execute the procedure for payment of the royalties through communication with computers belonging to the trustees of copyrights.

[0036]

After the processes in steps S14 to S18, the site computer 20 determines whether any physical items are included or not in the items designated by the general user in step S20. If no physical item is included in the designated items, the site computer determines 'NO' in step 20 and advances to step S34.

[0037]

If any physical items are included in the designated items, the site computer 20 determines 'YES' in step 20 and communicates with the vendor computers 30a, 30b to confirm whether the vendors have the designated physical items in stock or not in step S22. In the external memory 118 of each of the vendor computers 30a, 30b are stored data on physical items dealt in by the vendor and the data on stocks of the physical items are constantly updated by

a not shown program.

[0038]

When it turned out that the vendor has the items designated by the general user in stock as a result of the stock confirmation, the site computer determines 'YES' in step S24 and advances to step S26. In step S26 the site computer 20 instructs the vendor computers 30a, 30b to send out the designated items to the general user. Thus, the vendor computers 30a, 30b receive the instruction of sending out the items and execute a process for sending out the same in step M10. Then the vendors send out the designated items to the general user by delivery service or post. Thereby, the general user can immediately obtain the designated physical items directly from the various vendors, even from vendors in different countries.

[0039]

After the above process for sending out the items, the vendor computers 30a, 30b execute a process for issuing a bill and a statement of delivery to the site computer 20 in step M12. The site computer 20 receives the issued bill and statement of delivery and executes a process for paying the price for the items to the vendor computers 30a, 30b according to the bill in step S28. It

is advisable that the payment of the price for the items is also made in one lump sum every given period of time as is the case with the process for paying the royalties.

[0040]

After the process in step S28, the site computer 20 executes a process for issuing a bill and a statement of delivery for all of the items designated by the general user to the user computer 60a in step S34, including the case where no physical item was designated by the general user and the site computer determined 'NO' in step S20.

The user computer 60a receives the issued bill and statement of delivery and executes a process for paying the price for the items to the site computer 20a according to the bill in step U14. Actual payment is made by credit card, direct debit, bank transfer and so on.

[0041]

Fig. 7 is a function block diagram illustrating flows of orders, items and money in the case where general users purchase physical items. The function block diagram in Fig. 7 shows that, in the case where general users 60A, 60B, 60C purchase physical items, when the general users 60A, 60B, 60C place an order with the web site 20A for items, the web site 20A instructs the vendors 30A, 30B to

send out the ordered items, which are directly delivered to the general users 60A, 60B, 60C from the vendors 30A, 30B. It also shows that the prices for the items are paid from the general users 60A, 60B, 60C to the web site 20A and that the prices for the items are paid from the web site 20A to the vendors 30A, 30B. This is the case where there are trustees of copyrights 70A, 70B taking charge of copyrights of the items in each country and, it is advisable that the vendors 30A, 30B execute the payment of the royalties to the trustees of copyrights 70A, 70B and the procedures therefor as is the case with the download items when any copyrights relate to the sales of the items.

[0042]

When it turned out that the vendor does not have the physical items designated by the general user as a result of the stock confirmation in step S22, the site computer determines 'NO' in step 24 and advances to step S30. In step S30, the site computer 20a instructs the factory computer 40a belonging to a maker supplying the items to the vendor to make the items.

[0043]

The factory computer 40a receives the above instruction and executes a process for making the items in

step F10, and the maker to which the factory computer 40a belongs makes the items. Specifically, if the items to be made are collections of MIDI music in the form of FD, the maker makes FDs in which MIDI music is stored. If the items are piano scores, the maker prints the scores of the music. Then the factory computer 40a executes a process for sending out the made items in step F12 and the maker send out the items to the general users by delivery service or post. Thereby, the general users can immediately obtain the physical items directly from a maker supplying the physical items to the vendors, even from a maker in a different country when the vendor does not have the designated items in stock.

[0044]

After the instruction of making the items in step S30, the site computer 20 executes a process for paying royalties in step S32 as is the case with step S18 and executes a process for issuing a bill and a statement of delivery in step S34 as described before. The general user executes a process for paying the price for the items in step U14 as described before.

[0045]

Fig. 8 is a function block diagram illustrating

flows of orders, items and money in the case where the physical items are out of stock. The function block diagram in Fig. 8 shows that when the general users 60A, 60B, 60C place an order with the web site 20A for physical items to purchase the same, the web site 20A directly instructs the makers 40A, 40B supplying the ordered items to the vendors 30A, 30B, respectively, to make the items and that the items are directly delivered from the makers 40A, 40B to the general users 60A, 60B, 60C. Payment from the general users 60A, 60B, 60C to the web site 20 and from the web site to the vendor 30A, 30B are made in the same manner as the vendors have the physical items in stock. This is also the case where there are trustees of copyrights 70A, 70B taking charge of copyrights of the items in each country and, it is advisable that the vendors 30A, 30B execute the payment of the royalties to the trustees of copyrights 70A, 70B and the procedures therefore as is the case with the download items when any copyrights relate to the sales of the items.

[0046]

Next, a case in which a dealer purchases items will be described. In this case, the general user may place an order with the dealer using the user computer 60a or may

go to a shop of the dealer to place the order. When receiving an order from a general user as above, the dealer has the dealer computer 50a log in the site computer 20a using the dealer computer 50a in step D10. The site computer 20a determines the login is a login from a dealer computer 50a based on the identification data ID of the logged-in computer and applies a processing program for dealers in step S40.

[0047]

Following the above login, the dealer computer 50a orders one or more items to the site computer 20a through communication therewith in step D12. Since the way of ordering is the same as the case where a general user places an order with the web site 20, the description is omitted. When the dealer completes the order of the items, the site computer 20 transfers the order to the vendor computers 30a, 30b of vendors dealing in the ordered items with the information representing the order.

[0048]

As a result of the above transfer, the dealer computer 50a starts communicating with the vendor computers 30a, 30b directly.

[0049]

The vendor computers 30a, 30b accept the order of the items designated by the dealer based on the transferred information in step M20 and executes a process for sending out the ordered items in step M22. Then the vendors send out the designated items to the dealer by delivery service or post. After the process in step M22, the vendor computers 30a, 30b execute a process for issuing of a bill and a statement of delivery in step M24. Meanwhile, the dealer computer 50a receives the issued bill and statement of delivery and executes a process for paying the price for the items to the computers 30a, 30b according to the bill in step D14. It is advisable that the payment of the price for the items is also made in one lump sum every given period of time as is the case with the process for paying the royalties.

[0050]

When receiving the items as above, the dealer passes the items to the general user in exchange for the money. In the case where the dealer accepts the order through communication between the user computer 60a and the dealer computer 50a, the selling and purchasing may be made through communication between the computers 50a and 60a in step D16. In this case, the dealer executes a process for

sending out the ordered item and sends it out to the general user by delivery service or post. Then the dealer computer 50a executes a process for issuing a bill and a statement of delivery in step D18 as is the case with step S34, and the user computer 60a executes a process for paying the price for the items in step U20 as is the case with S20.

[0051]

In this case, the vendor computers 30a, 30b executes a process for paying a usage charge of the web site to the site computer 20 in step M26 after the process in step M24. It is advisable that the payment of the usage charge is made in one lump sum every given period of time as is the case with the process for paying royalties.

[0052]

Fig. 9 is a function block diagram illustrating flows of orders, items and money in the case where a dealer purchases items using the site computer 20a as above. The function block diagram in Fig. 9 shows that, in the case where the dealer 50A purchases items, when the dealer places an order with the web site 20A for the items, the order is transferred from the web site 20A to the vendors 30A, 30B and the ordered items are directly

delivered from the vendors 30A, 30B to the dealer 50A. It also shows that the prices for the items are paid from the dealer 50A to the vendors 30A, 30B and that the usage charge is paid from the vendors 30A, 30B to the web site 20A. This is also the case where there are trustees of copyrights 70A, 70B taking charge of copyrights of the items in each country and, it is advisable that the vendors 30A, 30B execute the payment of the royalties to the trustees of copyrights 70A, 70B and the procedures therefore as is the case with the download items when any copyrights relate to the sales of the items.

[0053]

As is clear from the description, according to the above embodiment, the general users 60A, 60B, 60C can purchase items dealt in by a plurality of vendors 30A, 30B each belonging to different countries together at one web site 20A and the items are delivered from the plurality of vendors 30A, 30B to the general users 60A, 60B, 60C. Therefore, the general users 60A, 60B, 60C can easily purchase various items irrespective of the countries to which the vendors 30A, 30B belong without delay.

[0054]

Also, the general users 60A, 60B, 60C can purchase a

physical item and a download item together at one web site 20A, and can have the download item downloaded at once and have the physical item delivered from the vendors 30A, 30B. Therefore, the general users 60A, 60B, 60C can easily purchase items in various forms irrespective of the form thereof, and can immediately obtain download items in particular.

[0055]

Moreover, orders from the general users 60A, 60B, 60C and dealer 50A can be dealt with at one web site 20A, and orders from the general users 60A, 60B, 60C are accepted at the web site 20A and orders from the dealer 50A are transferred to the vendors 30A, 30B. Therefore, the dealer 50A can easily accept orders of items at the web site 20A even though the vendor 30A, 30B do not set up a web site 20A for the dealer 50A, and the web site 20A can also expect a lot of orders from the dealer 50A.

[0056]

Further, when the vendor 30A, 30B do not have the ordered physical items in stock, the web site 20A places orders at once directly with the makers 40A, 40B who can make the items. Therefore, the time taken to deliver the items to the general users 60A, 60B, 60C is shortened and

the general users 60A, 60B, 60C can obtain various items without waiting for a long time until the items arrive.

[0057]

In the above embodiment, the stock confirmation and the instruction of making the item to the factory computer 40a in the case where the item is out of stock is executed by the site computer 20a. However, those may be executed by the vendor computers 30a, 30b instead as shown in Fig. 10. Namely, when the site computer 20 determines that the physical items are in stock in step S20 in Fig. 10, the site computer 20 may instruct directly to the vendor computers 30a, 30b to send out the items in step S26 as above at once without confirming the stock.

[0058]

Meanwhile, the vendor computers 30a, 30b confirm whether the physical items is in stock or not in response to the instruction of sending out the items in step M30 based on the data on the physical items stored in the external memory 118 of the vendor computers 30a, 30b. When the items are in stock, the vendor computers 30a, 30b determine 'YES' in step M32 and execute a process for sending out the items as is the case with the above embodiment. Thereby, the items are delivered from the

vendor to the general user. The processes for issuing a bill and a statement of delivery, paying the price for the items are the same as the above embodiment.

[0059]

When the physical items designated by the general user turned out to be out of stock as a result of the stock confirming in step M30, the vendor computers 30a, 30b determine 'NO' in step M32 and advance to step M34. In step M34, the vendor computers instruct the factory computer 40a belonging to a maker supplying the items to the vendors to make the items. In response to that, the factory computer 40a executes a process for making the items in step F10 and executes a process for sending out the same in step F12. Then the maker sends out the items either directly or through the vendor from whom the instruction of making the items received to the general user. For example, if the maker is a part of the vendor and exists in the same place, it is advisable that the items are delivered through the vendor. If the maker and the vendor are in different places, it is advisable that the items are send out directly from the maker. In this case, the processes for issuing a bill and a statement of delivery, paying the price for the item are the same as

the above embodiment.

[0060] Fig. 11 is a function block diagram illustrating flows of orders, items and money in the case where the physical items are out of stock. The function block diagram in Fig. 11 shows that when the general users 60A, 60B, 60C place an order with the web site 20A in order to purchase items, the order is transferred through the web site 20A to the vendors 30A, 30B, the vendors 30A, 30B instruct the makers 40A, 40B to make and sent out the ordered items, and the items are sent out from the makers 40A, 40B or the vendors 30A, 30B to the general users 60A, 60B, 60C. Payment of the price for the items from the general users 60A, 60B, 60C to the web site 20A and from the web site 20A to the vendors 30A, 30B are made as in the case of the above embodiment. This is also the case where there are copyrights trustees 70A, 70B taking charge of copyrights in each country and it is advisable that the vendors 30A, 30B execute a process for paying royalties to the copyrights trustees 70A, 70B and procedures therefore as in the case of the above embodiment when any copyrights relate to the sales of the items.

[0061]

Thereby, the time taken to deliver the items to the

general users 60A, 60B, 60C is shortened and the general users can obtain various items without waiting for a long time until the items arrive.

[0062]

In the above embodiment, when the dealer 50A places an order with the vendors 30A, 30B through the web site 20A, the items are sent out to the dealer 50A. However, the items may be delivered directly to the general users 60A, 60B, 60C, or a body or a person designated by the general users 60A, 60B, 60C from the vendors 30A, 30B.

[0063]

In the above embodiment and modification, when a vendor does not have physical items in stock, the site computer 20a or the vendor computers 30a, 30b automatically instruct the factory computer 40a to send out the items. However, the general users 60A, 60B, 60C may be able to opt either to wait until the designated items arrive at the vendors 30A, 30B or to instruct the factory computers 40a, 40b to send them out at once. This is because there is a case where, when the items to be made are temporal things, for example musical scores, the items has been merely printed using the printer 120 but not bound.

[0064]

In the above embodiment, the items dealt in by the site computer 20 are music-related items such as musical scores and collection of MIDI music. However, the web site 20A may deal in other music-related items or any type of items.

[0065]

In the above embodiment, description was made on the assumption that the vendors 30A and 30B are in the United States and United Kingdom, respectively. However, the vendors may be in any country as long as they are in a plurality of countries or may be in more than two countries.

[0066]

The above embodiment is one example of the present invention and it will be understood that various modification may be made without departing from the object and the spirit of the present invention.

[Brief Description of the Drawings]

[Fig. 1] is a general schematic view of a system for selling items according to one embodiment of the present invention.

[Fig. 2] is a block diagram illustrating an concrete example of constitution of each of the computers in Fig. 1.

[Fig. 3] is a flowchart illustrating a part of the program executed by the computers in Fig. 1.

[Fig. 4] is a flowchart illustrating a part of the program executed computers in Fig. 1.

[Fig. 5] is an example of a catalogue displayed on the displays of the user computers and the dealer computers in Fig. 1 at a time of ordering items.

[Fig. 6] is a function block diagram in a case where general users purchases download items.

[Fig. 7] is a function block diagram in a case where general users purchases physical items.

[Fig. 8] is a function block diagram in a case where general users purchase physical items which a vendor does not have in stock.

[Fig. 9] is a function block diagram in a case where a dealer purchases an items.

[Fig. 10] is a flowchart illustrating a program according to a modification, which is modified a part of the program in Fig. 3.

[Fig. 11] is a function block diagram of a modification in a case where general users' purchase

physical items which vendors do not have in stock.

[Explanation of Reference Numerals]

10... internet, 20... site computer, 30a, 30b... vendor computer, 40a, 40b... factory computer, 50a, 50b... dealer computer, 60a, 60b, 60c... user computer, 110... CPU, 118... external memory, 120... printer, 130... input device, 140... display, 150... communication interface.

FIG.1

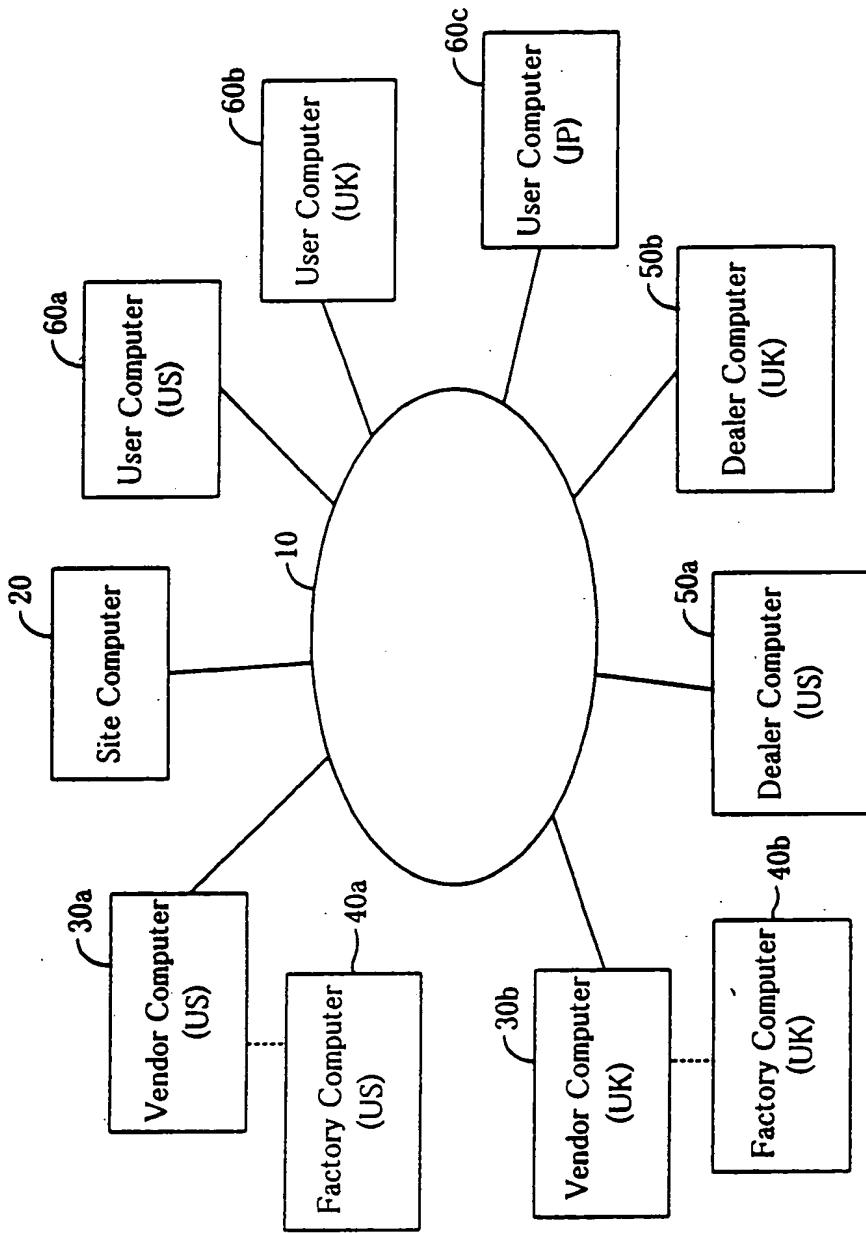


FIG.2

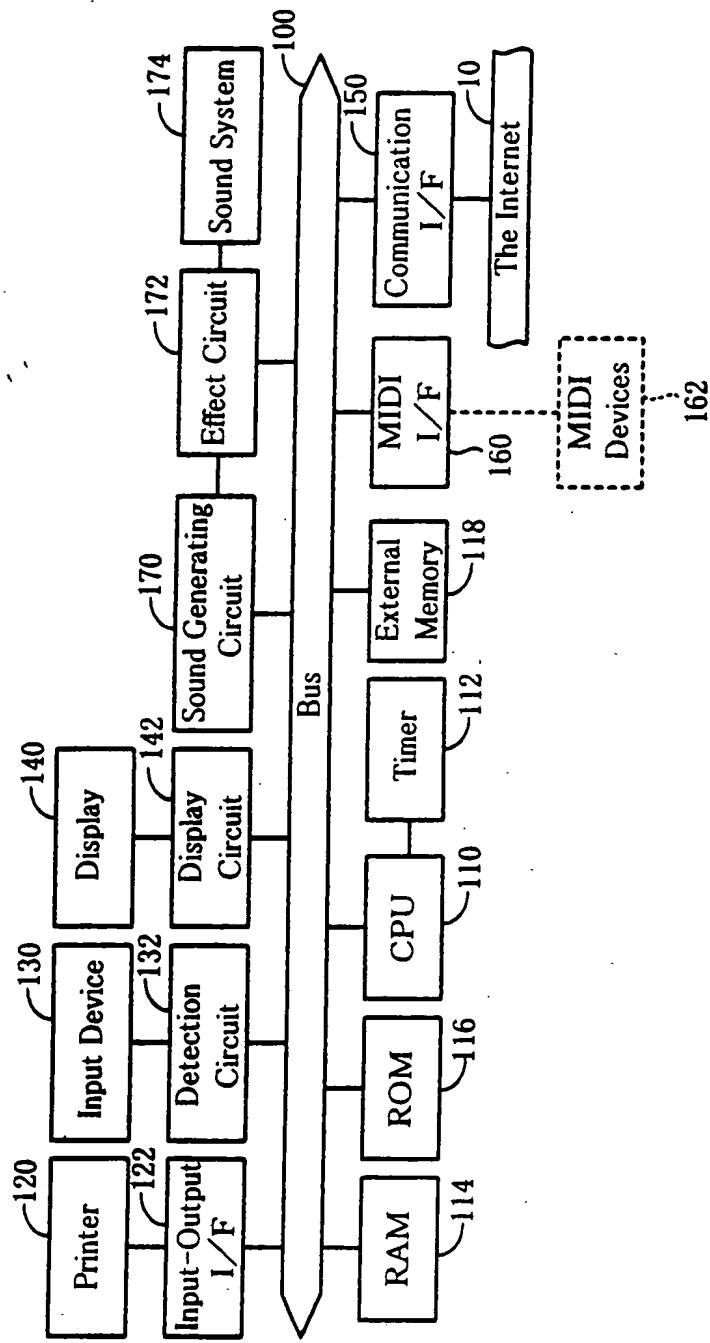


FIG.3

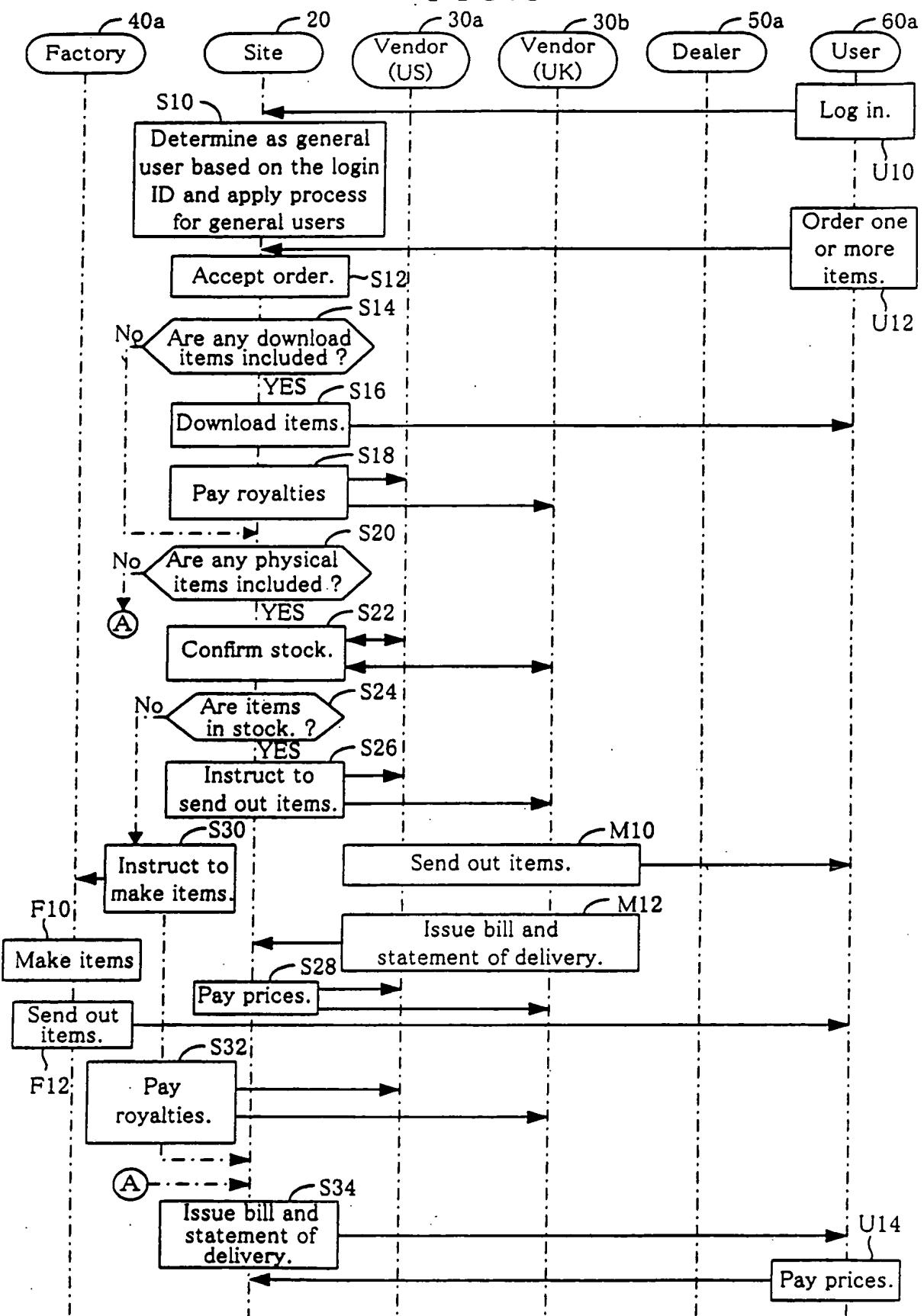


FIG.4

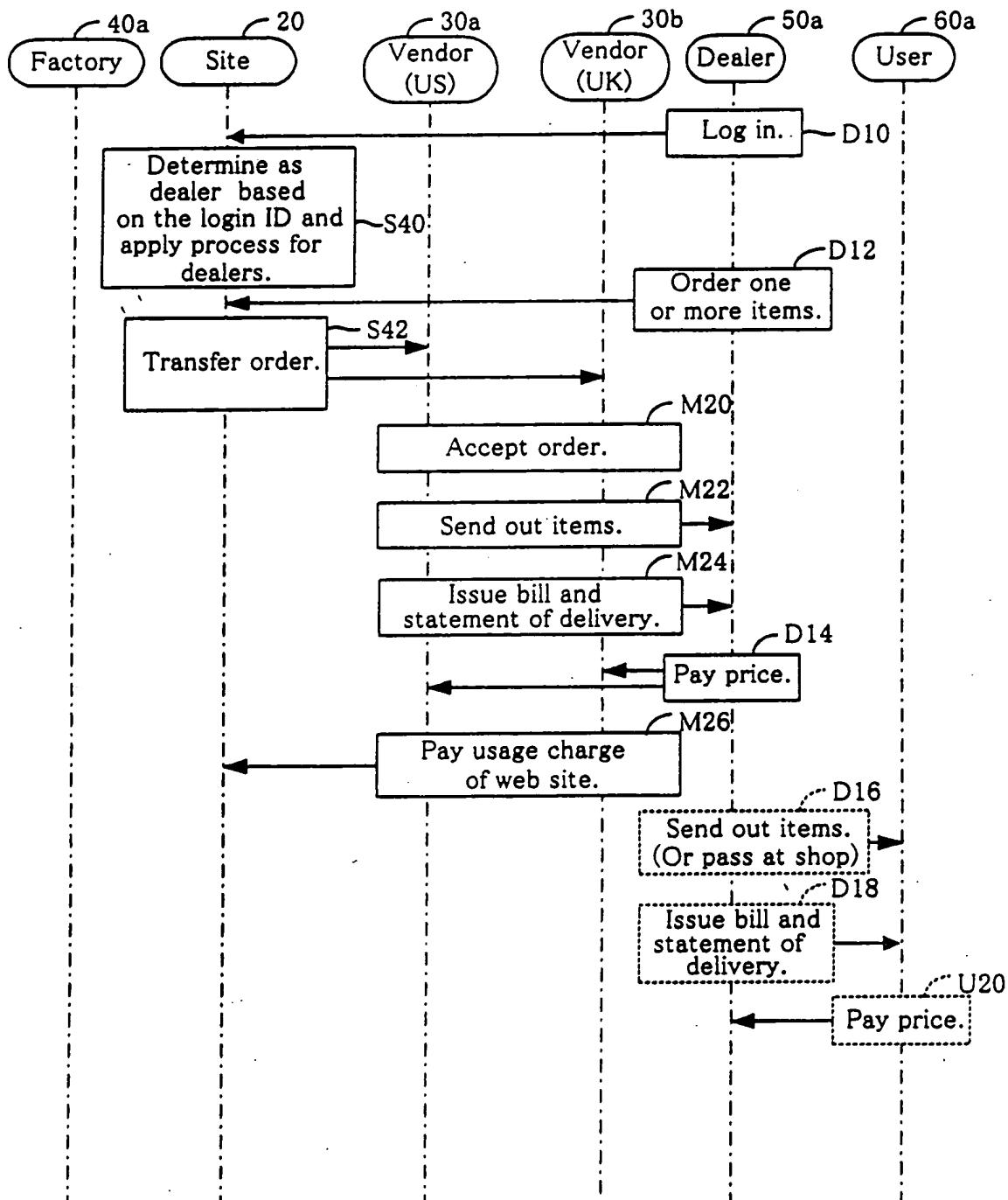


FIG.5

Item Catalogue 'ABC' Retrieval Result					
Name of Item	Artist	Form	Price	Vendor	Cart
ABC MIDI Collection	ABC	FD	\$20	US Vendor	<input checked="" type="checkbox"/>
ABC MIDI Collection	ABC	Download	\$20	UK Vendor	<input type="checkbox"/>
ABC MIDI Piano Score	ABC	Download	\$15	US Vendor	<input checked="" type="checkbox"/>
ABC Piano Score	ABC	Book	\$18	US Vendor	<input type="checkbox"/>
ABC Band Score	ABC	Book	\$25	US Vendor	<input checked="" type="checkbox"/>

**ORDER**

FIG.6

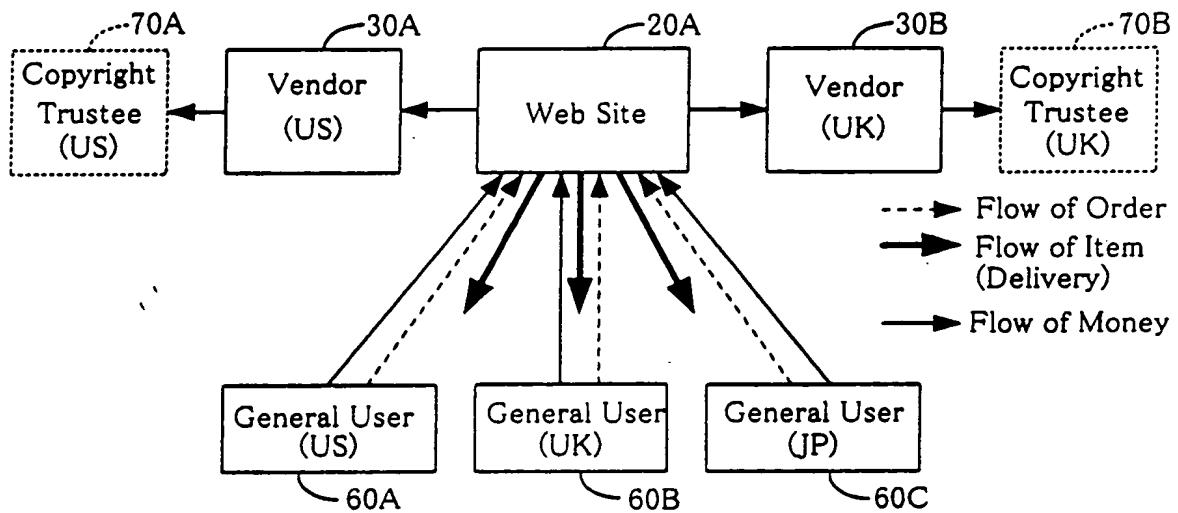


FIG.7

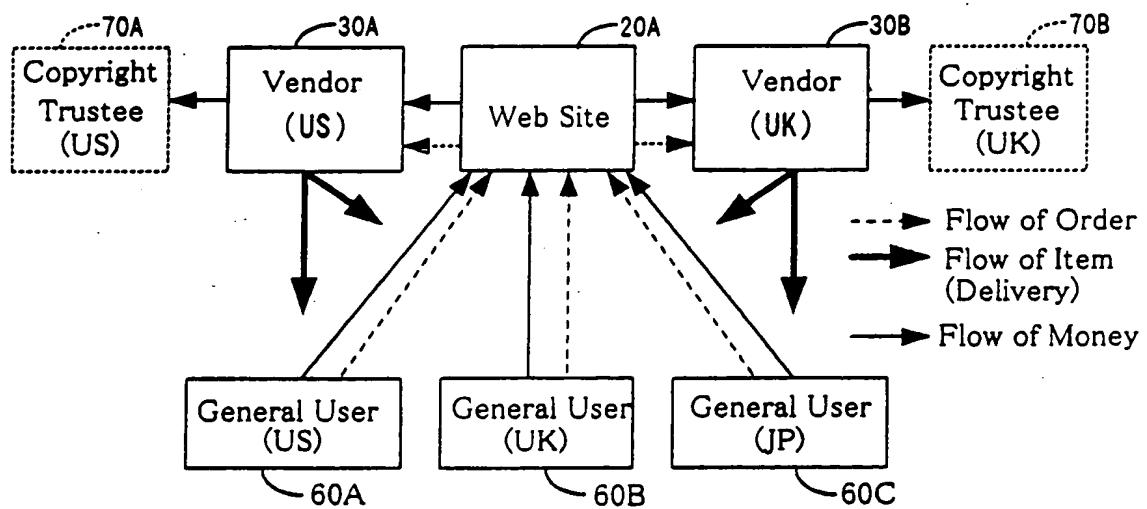


FIG.8

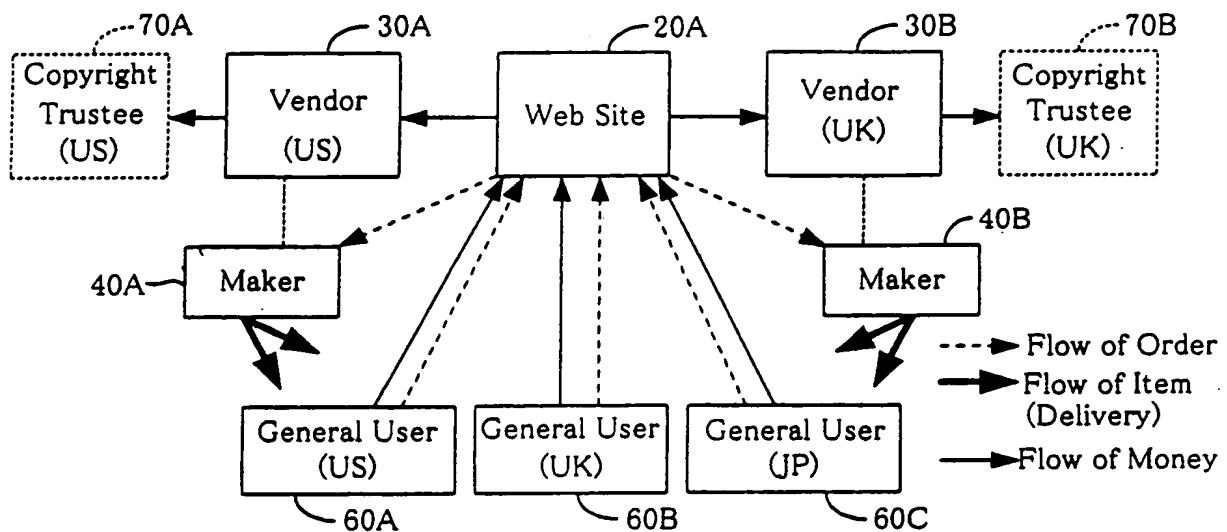


FIG.9

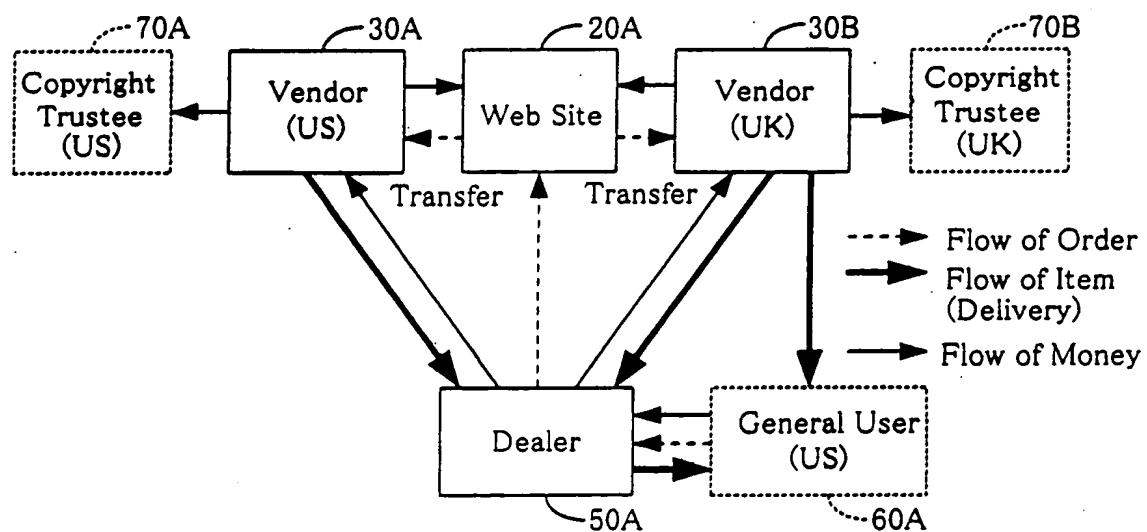


FIG.10

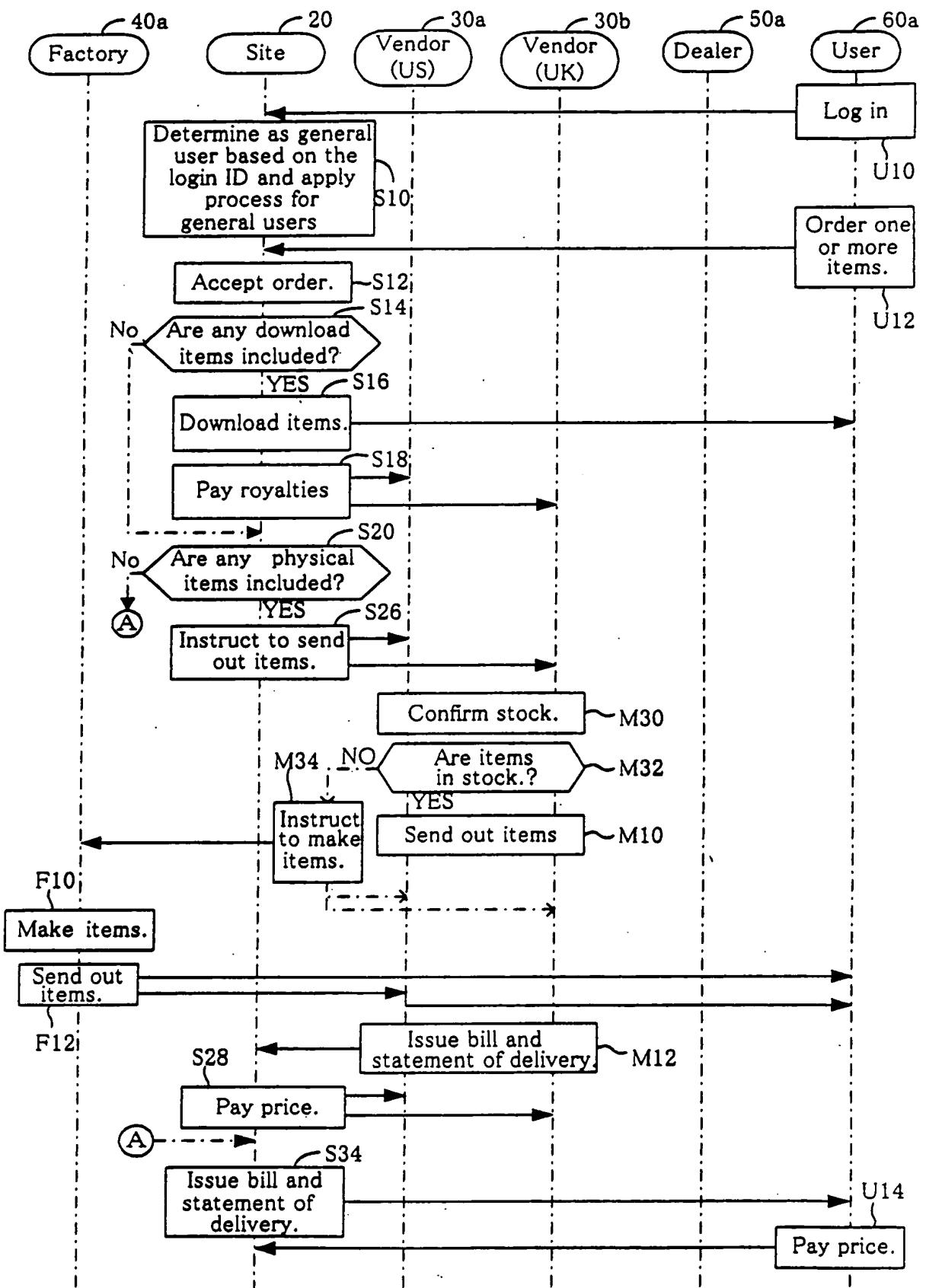
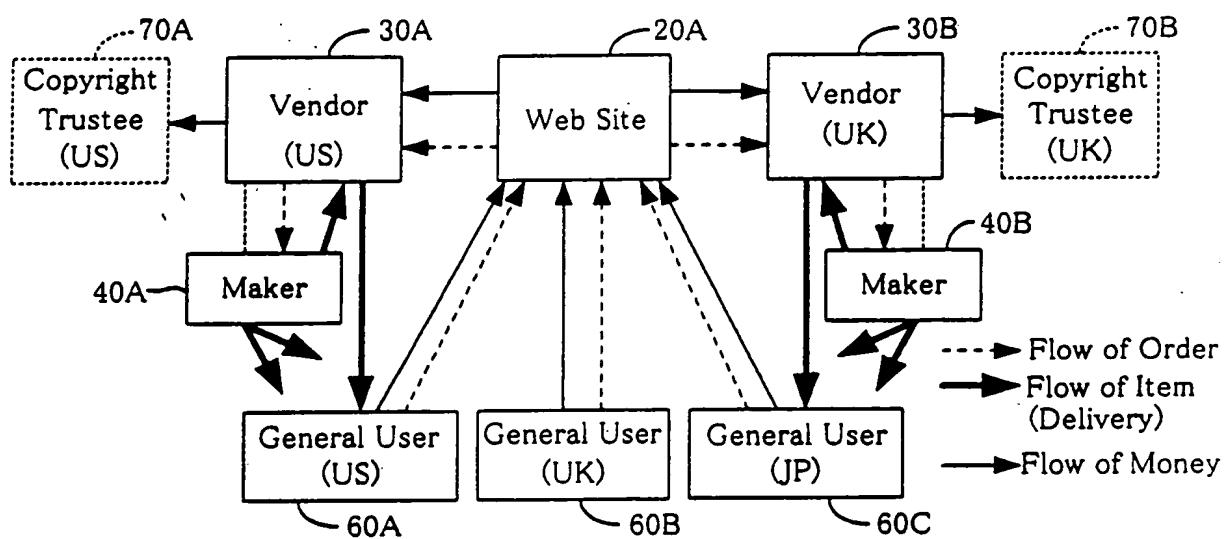


FIG.11



[Name of the Document] Abstract

[Abstract]

[Problems] To facilitate users convenience in a system for selling items using a network.

[Means to Solve the Problems]

General users access to a site computer 20a to purchase items dealt in by vendors belonging to various countries using user computers 60a, 60b, 60c connected to an internet 10. When the site computer 20 accepts an instruction of purchasing physical items, the site computer 20 instructs vendor computers 30a, 30b in various countries to send out physical items to the general users. Download items which can be downloaded are downloaded from the site computer to the user computers 60a, 60b, 60c. When the vendor does not have the physical items in stock, the site computer 20a instructs the factory computers 40a, 40b to make and send out the items.

[Chosen Drawing] Fig. 1

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## **Method for Selling Items Using a Network**

### **BACKGROUND OF THE INVENTION**

#### **1. Field of the Invention**

The present invention relates to a method for selling items using a network which contains a site computer, vendor computers, factory computers, dealer computers and user computers.

#### **2. Description of the Related Art**

Conventionally, online sales systems using a web site in the Internet are well known. However, in such conventional sales systems, web sites are separated by countries and, when a general user wants to purchase items made and sold both in one country and in another country, the general user must access to the web sites in each country, resulting in an annoyance for the general user.

The items to be sold include physical items composed of material beings and download items composed of data and, even for the same content, there exist a physical item (a musical score printed on papers, for example) and a download item (an electronic musical score composed of data representing a musical score, for example). However, these items are sold at different web sites and the general user must choose a web site according to the form the general user wants to purchase.

Also, a dealer who is not a general user cannot place an order to a web site with ease. Moreover, when the company which sends out the physical item ordered at the web site does not have the item in stock, the general user must wait for a long time until the item arrives.

## SUMMARY OF THE INVENTION

The present invention has been made to cope with the above problems, and it is the object of the present invention to provide a site or vendor computer which can solve the problems for the convenience of general users, a record medium in which a program used in the computer has been stored and a method for selling items using the computer.

With a view to accomplishing the above object, the first feature of the present invention is that a site computer communicable through a network with a first vendor computer of a first vendor belonging to a first country, a second vendor computer of a second vendor belonging to a second country different from the first country and a user computer used by a general user, the site computer executes the steps of: enabling simultaneous designation of items respectively sold by the first and second vendors from the user computer by the general user, and instructing the first and second vendor computers to send out the items to the general user under conditions of the simultaneous designation of the items respectively sold by the first and second vendors from the general user.

Thereby, the general user can purchase items each dealt in by a plurality of vendors (publishing companies, for example) belonging to different countries together at one web site, and the items are sent out to the general user from each of the plurality of vendors. Therefore, the general user can easily purchase various items irrespective of the countries to which the vendors belong and can obtain the items without delay.

The second feature of the present invention is that a site computer communicable through a network with a vendor computer of a vendor selling items including a physical item composed of material beings and a download item composed of data and a user computer used by a general user, the site

computer executes the steps of: enabling simultaneous designation of the physical item and the download item from the user computer by the general user, wherein the download item has been stored, and downloading the download item to the user computer and instructing the vendor computer to send out the physical item to the general user under conditions of the simultaneous designation of the physical item and the download item from the general user.

Thereby, the general user can purchase a physical item (a musical score printed on papers, for example) and a download item (an electronic musical score, for example) together at one web site, and the download item is downloaded at once and the physical item is sent out by the vendor. Therefore, the general user can easily purchase various items irrespective of the form thereof, and can immediately obtain a download item in particular.

The third feature of the present invention is that a site computer communicable through a network with a vendor computer of a vendor selling an item, a user computer used by a general user and a dealer computer used by a dealer, the site computer executes the steps of: determining whether a logged-in computer is the user computer or the dealer computer based on identification data thereof, accepting designation of an item from the logged-in computer by the general user and instructing the vendor computer to send out the designated item to the general user under conditions that the logged-in computer is the user computer, and transferring the designation of the item from the logged-in computer by the dealer to the vendor computer under conditions that the logged-in computer is the dealer computer.

Thereby, orders from both general users and dealers can be dealt with at one site, and the orders from general users are accepted at the site and the orders from dealers are

transferred to vendors. Therefore, the dealers can easily order items at the site even though the vendor does not set up another site for the dealers, and the site can also expect a lot of orders from the dealers.

The fourth feature of the present invention is that a site computer communicable through a network with a vendor computer of a vendor selling an item, a factory computer of a maker making the item sold by the vendor and a user computer used by a general user, the site computer executes the steps of: accepting designation of the item from the user computer by the general user, confirming whether the vendor has the designated item in stock or not through communication with the vendor computer, instructing the vendor computer to send out the designated item to the general user under conditions that the vendor has the designated item in stock ,and instructing the factory computer to send out the designated item to the general user under conditions that the vendor does not have the designated item in stock.

Thereby, if the vendor does not have an ordered physical item in stock, an order is immediately placed directly with the maker who can make the item and the time taken to deliver the item to the general user is shortened. Therefore, the general user can obtain various items immediately without waiting for a long time until the items arrive.

The fifth feature of the present invention is that a vendor computer of a vendor selling an item, communicable through a network with a user computer used by a general user, a site computer accessed from the user computer and a factory computer of a maker making the item, the vendor computer executes the steps of: accepting designation of the item via the site computer based on designation thereof from the user computer by the general user, confirming whether the designated item is in stock or not, executing a process for sending out

the designated item to the general user under conditions that the designated item is in stock, and instructing the factory computer to make the designated item under conditions that the designated item is out of stock.

Thereby, if the vendor does not have an ordered physical item in stock, the vendor computer also immediately instructs the maker making the item to make the item and the time taken to deliver the item to the general user is shortened. Therefore, the general user can immediately obtain various items without waiting for a long time until the items arrive.

#### **BRIEF DESCRIPTION OF THE DRAWINGS**

For better understanding of the above and other features of the present invention, the preferred embodiments of the invention will be described in greater detail below with reference to the accompanying drawings, in which:

Fig. 1 is a general schematic view of a system for selling items according to one embodiment of the present invention.

Fig. 2 is a block diagram illustrating an concrete example of constitution of each of the computers in Fig. 1.

Fig. 3 is a flowchart illustrating a part of the program executed by the computers in Fig. 1.

Fig. 4 is a flowchart illustrating a part of the program executed computers in Fig. 1.

Fig. 5 is an example of a catalogue displayed on the displays of the user computers and the dealer computers in Fig. 1 at a time of ordering items.

Fig. 6 is a function block diagram in a case where general users purchases download items.

Fig. 7 is a function block diagram in a case where general users purchases physical items.

Fig. 8 is a function block diagram in a case where general users purchase physical items which a vendor does not have in stock.

Fig. 9 is a function block diagram in a case where a dealer purchases items.

Fig. 10 is a flowchart illustrating a program according to a modified embodiment, wherein is modified a part of the program in Fig. 3.

Fig. 11 is a function block diagram of a modified embodiment in a case where general users purchase physical items which vendors do not have in stock.

#### **DETAILED DESCRIPTION OF THE PREFERRED EMBODIMENT**

Referring now to the drawings, one embodiment of the present invention will be hereinafter described. Fig. 1 shows a system for selling items consisting of music contents according to the embodiment. The sales system utilizes the Internet 10, to which a site computer 20, vendor computers 30a, 30b..., factory computers 40a, 40b..., dealer computers 50a, 50b..., and user computers 60a, 60b, 60c..., are connected so as to communicate with each other through telephone lines, dedicated lines, LAN and so on.

The site computer 20 is disposed in one specific country to constitute a web site which executes sales of items, an instruction for sending out the items and item management. The vendor computers 30a, 30b... exist in a plurality of countries one or more each and each belongs to a vendor selling items to general users. The vendors stocks physical items (so-called hard items) composed of material beings, such as CDs in which music is stored, FDs or CDs in which data of musical compositions are stored and musical scores printed on papers, and sends out the items ordered by general users or dealers to

the general users or the dealers by post or delivery service according to an instruction of delivery from the site computer 20 to the vendor computer 30a, 30b....

The factory computers 40a, 40b... are provided corresponding to the vendor computers 30a, 30b..., respectively, and each belongs to a maker making the items sold by each of the vendors. The dealer computers 50a, 50b... belong to dealers who mediate between general users (general customers) and vendors to purchase items from the vendors and sell the items to the general users. The user computers 60a, 60b, 60c... are owned by the general users (general customers) who purchase the items.

As shown in Fig. 2, each of the computers 20, 30a, 30b..., 40a, 40b..., 50a, 50b..., 60a, 60b, 60c... contains a CPU 110, a timer 112, a RAM 114, a ROM 116 and an external memory 118 which are connected to a bus 100 to constitute a computer body.

The CPU 110 executes a program to control communication with other computers through the Internet 10. The timer 112 is instructed by the CPU or the like to measure the time required to execute the program. The RAM 114 temporally stores variables inputted or calculated through the execution of the program and a part of the program which has been stored in the external memory 118 and is transferred therefrom when executed. The ROM 116 stores constants and a part of the program necessary to execute the program.

The external memory 118 comprises a drive device, a hard disk HD incorporated in the drive device, and a compact disk CD and a flexible disk FD selectively incorporated in the drive device and so on. The hard disk HD, the compact disk CD and the flexible disk FD store constants necessary to execute the program and all or a part of the program, and valuables inputted or calculated through the execution of the program.

In particular, in each of the external memories 118 of

the computers 20, 30a, 30b..., 40a, 40b..., 50a, 50b..., 60a, 60b, 60c... is stored a program necessary to purchase or sell items corresponding to the flowcharts shown in Fig. 3 and Fig. 4. In the external memory 118 of the site computer 20 are also stored not only download items (so-called soft items) to be sold such as audio or acoustic data corresponding to musical components, automatic playing data (MIDI data) representing musical components, musical score data representing musical scores but also a list of all the physical items which are dealt in at the site, the vendors thereof and information on the items, etc.

To the bus 100 are connected a printer 120, input devices 130 such as a keyboard and a mouse, and a display 140 through an input-output interface 122, a detection circuit 132 and a display circuit 142, respectively.

To the bus 100 are also connected a communication interface 150 and a MIDI interface 160. The communication interface 150 is connected to a line of the Internet 10. To the MIDI interface 160, MIDI devices 162 such as a keyboard device, an electronic musical instrument and a sequencer can be connected.

To the bus 100 are also connected a sound generating circuit 170 for forming music signals corresponding to inputted playing information and an effect circuit 172 for adding musical effects to the formed music signals. The music signals formed and to which effects are added are emitted from a sound system 174 comprising an amplifier, loudspeakers and so on.

The MIDI interface 160, the sound generating circuit 170 and the effect circuit 172 are not always necessary to the site computer 20, vendor computers 30a, 30b..., factory computers 40a, 40b..., and dealer computers 50a, 50b..., which do not have to generate music signals. The printer 120 is not always necessary to the site computer 20 and the vendor computers 30a, 30b..., which do not have to print out items such as musical scores.

Next, the operation of the system for selling items constructed as above will be described according to the flowcharts in Fig. 3 and Fig. 4. Each of Fig. 3 and Fig. 4, taking as an example a case of a site computer 20, vendor computers 30a and 30b disposed in the US and the UK, respectively, a factory computer 40a corresponding to the vendor computer 30a, a dealer computer 50a and a user computer 60a, shows a flowchart of the program executed by them.

First, a case where a general user purchases items will be described. Using the user computer 60a, the general user has the same log in the site computer 20 in step U10. The site computer 20 determines that the login is a login from the user computer 60a based on the identification data ID of the logged-in computer and applies a processing program for general users in step S10. A login from a user computer 60a herein means the login in which the login ID used to log in the site computer 20 is a login ID for a general user irrespective of the physical type of the computer. For example, when a general user logs in the site computer 20 with a login ID for a general user using a computer disposed at a dealer's shop, it is recognized as a user computer 60a. On the other hand, when a general user logs in the site computer 20 with a login ID for a dealer using the same computer, it is recognized as a dealer computer 50a.

Following the login, the user computer 60a places an order of one or more items through communication with the site computer 20 in step U12. In the order, the general user directly designates the items to be purchased or retrieves the items by various conditions to designate items to be purchased. Fig. 5 illustrates an example of a catalog displayed on the display 140 of the user computer 60a as a result of retrieval of items by an artist ABC. In the catalog are displayed the names of the items such as a collection of MIDI music, a piano score, a band score, the form of the items showing whether it

is a physical item or a download item, the prices, the name of the countries to which the vendors belong and so on. What is noteworthy here is that items dealt in by vendors belonging to different countries are displayed together and items in different forms are also displayed together. The name of the country may be omitted, and information on the vendors such as the name may be displayed in place of or in addition to it.

Then the general user marks in the cart columns of the items to be purchased using the input device 130 and clicks on the order button on the screen. When the order is placed as above, the site computer 20 accepts the order of the designated items in step S12 and determines whether any download items are included in the items designated by the general user or not in step S14. If no download item is included in the designated items, the site computer 20 determines 'NO' in step S14 and advances to step S20.

If any download items are included in the designated items, the site computer 20 determines 'YES' in step S14 and delivers all the download items online and downloads the items to the user computer 60a.

In this case, if the download item is a collection of MIDI music, the general user can store it in the external memory 118 of the user computer 60a and play it back (automatic playing) at any time using the sound generating circuit 170. If the download item is a piano score (electronic musical score data), the general user can store it in the external memory 118 of the user computer 60a and display it on the display 140 at any time or print it on papers using the printer 120 to use it.

After the process in step S16, the site computer 20 executes a process for paying royalty to the vendor computers 30a and 30b of the vendors to which the sold download items belong in step S18. Actual payment and receipt of money may be made at the time of each dealing, but it is advisable that a

total of royalties in given period of time, for example one month, is paid from the owner of the site computer 20 to the vendors to which the vendor computers 30a and 30b belong. The payment of the price for the download items from the general user to the owner of the site computer 20 is made together with that for physical items through a hereinafter described process in step S34 and U14.

Fig. 6 is a function block diagram illustrating flows of orders, items and money in a case where general users purchase download items. In Fig. 6 and hereinafter described Fig. 7 to Fig. 9, each of the blocks 20A, 30A, 30B, 40A, 40B, 50A, 60A, 60B and 60C represents a body, a organization or an owner to which a site computer 20, vendor computers 30a, 30b, factory computers 40a, 40b, dealer computers 50a, 50b, user computers 60a, 60b, 60c belongs, respectively. The flows of orders, items and money are shown by dashed lines, thick solid lines and thin solid lines, respectively

The function block diagram in Fig. 6 shows that, in the case where the general users 60A, 60B, 60C purchase download items, when the general users 60A, 60B, 60C place an order with the web site 20A for the items, the ordered items are directly delivered online to the general users 60A, 60B, 60C from the web site 20A. It also shows that the prices for the items are paid to the web site 20A from the general users 60A, 60B, 60C and that the royalties are paid from the web site 20A to the vendors 30A, 30B. This is the case where there are trustees of copyrights 70A, 70B taking charge of copyrights of the items in each country and, it is advisable that the vendors 30A, 30B execute the payment of the royalties to the trustees of copyrights 70A, 70B and the procedures therefor when any copyrights relate to the sales of the items. It is also advisable that the vendor computers 30a, 30b execute the procedure for payment of the royalties through communication

with computers belonging to the trustees of copyrights.

After the processes in steps S14 to S18, the site computer 20 determines whether any physical items are included or not in the items designated by the general user in step S20. If no physical item is included in the designated items, the site computer 20 determines 'NO' in step S20 and advances to step S34.

If any physical items are included in the designated items, the site computer 20 determines 'YES' in step S20 and communicates with the vendor computers 30a, 30b to confirm whether the vendors have the designated physical items in stock or not in step S22. In the external memory 118 of each of the vendor computers 30a, 30b are stored data on physical items dealt in by the vendor and the data on stocks of the physical items are constantly updated by a not shown program.

When it turned out that the vendor has the items designated by the general user in stock as a result of the stock confirmation, the site computer 20 determines 'YES' in step S24 and advances to step S26. In step S26 the site computer 20 instructs the vendor computers 30a, 30b to send out the designated items to the general user. Thus, the vendor computers 30a, 30b receive the instruction of sending out the items and execute a process for sending out the items in step M10. Then the vendors send out the designated items to the general user by delivery service or post. Thereby, the general user can immediately obtain the designated physical items directly from the various vendors, even from vendors in different countries.

After the above process for sending out the items, the vendor computers 30a, 30b execute a process for issuing a bill and a statement of delivery to the site computer 20 in step M12. The site computer 20 receives the issued bill and statement of delivery and executes a process for paying the price for the

items to the vendor computers 30a, 30b according to the bill in step S28. It is advisable that the payment of the price for the items is also made in one lump sum every given period of time as is the case with the process for paying the royalties.

After the process in step S28, the site computer 20 executes a process for issuing a bill and a statement of delivery for all of the items designated by the general user to the user computer 60a in step S34, including the case where no physical item was designated by the general user and the site computer determined 'NO' in step S20. The user computer 60a receives the issued bill and statement of delivery and executes a process for paying the price for the items to the site computer 20 according to the bill in step U14. Actual payment is made by credit card, direct debit, bank transfer and so on.

Fig. 7 is a function block diagram illustrating flows of orders, items and money in the case where general users purchase physical items. The function block diagram in Fig. 7 shows that, in the case where general users 60A, 60B, 60C purchase physical items, when the general users 60A, 60B, 60C place an order with the web site 20A for items, the web site 20A instructs the vendors 30A, 30B to send out the ordered items, which are directly delivered to the general users 60A, 60B, 60C from the vendors 30A, 30B. It also shows that the prices for the items are paid from the general users 60A, 60B, 60C to the web site 20A and that the prices for the items are paid from the web site 20A to the vendors 30A, 30B. This is the case where there are trustees of copyrights 70A, 70B taking charge of copyrights of the items in each country and, it is advisable that the vendors 30A, 30B execute the payment of the royalties to the trustees of copyrights 70A, 70B and the procedures therefor as is the case with the download items when any copyrights relate to the sales of the items.

When it turned out that the vendor does not have the physical items designated by the general user as a result of the stock confirmation in step S22, the site computer determines 'NO' in step S24 and advances to step S30. In step S30, the site computer 20 instructs the factory computer 40a belonging to a maker supplying the items to the vendor to make the items.

The factory computer 40a receives the above instruction and executes a process for making the items in step F10, and the maker to which the factory computer 40a belongs makes the items. Specifically, if the items to be made are collections of MIDI music in the form of FD, the maker makes FDs in which MIDI music is stored. If the items are piano scores, the maker prints the scores of the music. Then the factory computer 40a executes a process for sending out the made items in step F12 and the maker send out the items to the general users by delivery service or post. Thereby, the general users can immediately obtain the physical items directly from a maker supplying the physical items to the vendors, even from a maker in a different country when the vendor does not have the designated items in stock.

After the instruction of making the items in step S30, the site computer 20 executes a process for paying royalties in step S32, as is the case with step S18 and executes a process for issuing a bill and a statement of delivery in step S34 as described before. The general user executes a process for paying the price for the items in step U14 as described before.

Fig. 8 is a function block diagram illustrating flows of orders, items and money in the case where the physical items are out of stock. The function block diagram in Fig. 8 shows that when the general users 60A, 60B, 60C place an order with the web site 20A for physical items to purchase the physical items, the web site 20A directly instructs the makes 40A, 40B

supplying the ordered items to the vendors 30A, 30B, respectively, to make the items and that the items are directly delivered from the makers 40A, 40B to the general users 60A, 60B, 60C. Payment from the general users 60A, 60B, 60C to the web site 20A and from the web site 20A to the vendor 30A, 30B are made in the same manner as the vendors have the physical items in stock. This is also the case where there are trustees of copyrights 70A, 70B taking charge of copyrights of the items in each country and, it is advisable that the vendors 30A, 30B execute the payment of the royalties to the trustees of copyrights 70A, 70B and the procedures therefor as is the case with the download items when any copyrights relate to the sales of the items.

Next, a case in which a dealer purchases items will be described. In this case, the general user may place an order with the dealer using the user computer 60a or may go to a shop of the dealer to place the order. When receiving an order from a general user as above, the dealer has the dealer computer 50a log in the site computer 20 using the dealer computer 50a in step D10. The site computer 20 determines the login is a login from a dealer computer 50a based on the identification data ID of the logged-in computer and applies a processing program for dealers in step S40.

Following the above login, the dealer computer 50a orders one or more items to the site computer 20 through communication therewith in step D12. Since the way of ordering is the same as the case where a general user places an order with the site computer 20, the description is omitted. When the dealer completes the order of the items, the site computer 20 transfers the order to the vendor computers 30a, 30b of vendors dealing in the ordered items with the information representing the order.

As a result of the above transfer, the dealer computer

50a starts communicating with the vendor computers 30a, 30b directly.

The vendor computers 30a, 30b accept the order of the items designated by the dealer based on the transferred information in step M20 and executes a process for sending out the ordered items in step M22. Then the vendors send out the designated items to the dealer by delivery service or post. After the process in step M22, the vendor computers 30a, 30b execute a process for issuing of a bill and a statement of delivery in step M24. Meanwhile, the dealer computer 50a receives the issued bill and statement of delivery and executes a process for paying the price for the items to the vendor computers 30a, 30b according to the bill in step D14. It is advisable that the payment of the price for the items is also made in one lump sum every given period of time as is the case with the process for paying the royalties.

When receiving the items as above, the dealer passes the items to the general user in exchange for the money. In the case where the dealer accepts the order through communication between the user computer 60a and the dealer computer 50a, the selling and purchasing may be made through communication between the computers 50a and 60a in step D16. In this case, the dealer executes a process for sending out the ordered item and sends it out to the general user by delivery service or post. Then the dealer computer 50a executes a process for issuing a bill and a statement of delivery in step D18 as is the case with step S34, and the user computer 60a executes a process for paying the price for the items in step U20 as is the case with S20.

In this case, the vendor computers 30a, 30b executes a process for paying a usage charge of the web site to the site computer 20 in step M26 after the process in step M24. It is advisable that the payment of the usage charge is made in one

lump sum every given period of time as is the case with the process for paying royalties.

Fig. 9 is a function block diagram illustrating flows of orders, items and money in the case where a dealer purchases items using the site computer 20 as above. The function block diagram in Fig. 9 shows that, in the case where the dealer 50A purchases items, when the dealer places an order with the web site 20A for the items, the order is transferred from the web site 20A to the vendors 30A, 30B and the ordered items are directly delivered from the vendors 30A, 30B to the dealer 50A. It also shows that the prices for the items are paid from the dealer 50A to the vendors 30A, 30B and that the usage charge is paid from the vendors 30A, 30B to the web site 20A. This is also the case where there are trustees of copyrights 70A, 70B taking charge of copyrights of the items in each country and, it is advisable that the vendors 30A, 30B execute the payment of the royalties to the trustees of copyrights 70A, 70B and the procedures therefor as is the case with the download items when any copyrights relate to the sales of the items.

As is clear from the description, according to the above embodiment, the general users 60A, 60B, 60C can purchase items dealt in by a plurality of vendors 30A, 30B each belonging to different countries together at one web site 20A and the items are delivered from the plurality of vendors 30A, 30B to the general users 60A, 60B, 60C. Therefore, the general users 60A, 60B, 60C can easily purchase various items irrespective of the countries to which the vendors 30A, 30B belong without delay.

Also, the general users 60A, 60B, 60C can purchase a physical item and a download item together at one web site 20A, and can have the download item downloaded at once and have the physical item delivered from the vendors 30A, 30B. Therefore, the general users 60A, 60B, 60C can easily purchase items in various forms irrespective of the form thereof, and can

immediately obtain download items in particular.

Moreover, orders from the general users 60A, 60B, 60C and dealer 50A can be dealt with at one web site 20A, and orders from the general users 60A, 60B, 60C are accepted at the web site 20A and orders from the dealer 50A are transferred to the vendors 30A, 30B. Therefore, the dealer 50A can easily order items at the web site 20A even though the vendor 30A, 30B do not set up another web site for the dealer 50A, and the web site 20A can also expect a lot of orders from the dealer 50A.

Further, when the vendor 30A, 30B do not have the ordered physical items in stock, the web site 20A places orders at once directly with the makers 40A, 40B who can make the items. Therefore, the time taken to deliver the items to the general users 60A, 60B, 60C is shortened and the general users 60A, 60B, 60C can obtain various items without waiting for a long time until the items arrive.

In the above embodiment, the site computer 20 executes the stock confirmation and the instruction of making the item to the factory computer 40a in the case where the item is out of stock. However, the vendor computers 30a, 30b may execute the confirmation and the instruction instead as shown in Fig. 10. Namely, when the site computer 20 determines that the physical items are included in step S20 in Fig. 10, the site computer 20 may instruct directly to the vendor computers 30a, 30b to send out the items in step S26 as above at once without confirming the stock.

Meanwhile, the vendor computers 30a, 30b confirm whether the physical items is in stock or not in response to the instruction of sending out the items in step M30 based on the data on the physical items stored in the external memory 118 of the vendor computers 30a, 30b. When the items are in stock, the vendor computers 30a, 30b determines 'YES' in step M32 and execute a process for sending out the items, as is the case

with the above embodiment. Thereby, the items are delivered from the vendor to the general user. The processes for issuing a bill and a statement of delivery, paying the price for the items are the same as the above embodiment.

When the physical items designated by the general user turned out to be out of stock as a result of the stock confirmation in step M30, the vendor computers 30a, 30b determine 'NO' in step M32 and advance to step M34. In step M34, the vendor computers 30a, 30b instruct the factory computer 40a belonging to a maker supplying the items to the vendors to make the items. In response to that, the factory computer 40a executes a process for making the items in step F10 and executes a process for sending out the items in step F12. Then the maker sends out the items either directly or through the vendor from whom the instruction of making the items received to the general user. For example, if the maker is a part of the vendor and exists in the same place, it is advisable that the items are delivered through the vendor. If the maker and the vendor are in different places, it is advisable that the items are sent out directly from the maker. In this case, the processes for issuing a bill and a statement of delivery, paying the price for the item are the same as the above embodiment.

Fig. 11 is a function block diagram illustrating flows of orders, items and money in the case where the physical items are out of stock. The function block diagram in Fig. 11 shows that when the general users 60A, 60B, 60C place an order with the web site 20A in order to purchase the physical items, the order is transferred through the web site 20A to the vendors 30A, 30B, the vendors 30A, 30B instruct the makers 40A, 40B to make and send out the ordered items, and the ordered items are sent out from the makers 40A, 40B or the vendors 30A, 30B to the general users 60A, 60B, 60C. Payment of the price for the

items from the general users 60A, 60B, 60C to the web site 20A and from the web site 20A to the vendors 30A, 30B are made as in the case of the above embodiment. This is also the case where there are copyrights trustees 70A, 70B taking charge of copyrights in each country and it is advisable that the vendors 30A, 30B execute a process for paying royalties to the copyrights trustees 70A, 70B and procedures therefor as in the case of the above embodiment when any copyrights relate to the sales of the items.

Thereby, the time taken to deliver the items to the general users 60A, 60B, 60C is shortened and the general users can obtain various items without waiting for a long time until the items arrive.

In the above embodiment, when the dealer 50A places an order with the vendors 30A, 30B through the web site 20A, the items are sent out to the dealer 50A. However, the items may be delivered directly to the general users 60A, 60B, 60C, or a body or a person designated by the general users 60A, 60B, 60C from the vendors 30A, 30B.

In the above embodiment and modified embodiment, when a vendor does not have physical items in stock, the site computer 20 or the vendor computers 30a, 30b automatically instruct the factory computer 40a to send out the items. However, the general users 60A, 60B, 60C may be able to opt either to wait until the designated items arrive at the vendors 30A, 30B or to instruct the factory computers 40a, 40b to send them out at once. This is because there is a case where, when the items to be made are temporal things, for example musical scores, the items have been merely printed using the printer 120 but not bound.

In the above embodiment, the items dealt in by the site computer 20 are music-related items such as musical scores and collection of MIDI music. However, the web site 20A may deal in

other music-related items or any type of items.

In the above embodiment, description was made on the assumption that the vendors 30A and 30B are in the United States and the United Kingdom, respectively. However, the vendors may be in any country as long as they are in a plurality of countries or may be in more than two countries.

The above embodiment is one example of the present invention and it will be understood that various modification may be made without departing from the object and the spirit of the present invention.

**WHAT IS CLAIMED IS:**

1. A site computer communicable through a network with a first vendor computer of a first vendor belonging to a first country, a second vendor computer of a second vendor belonging to a second country different from said first country and a user computer used by a general user,

    said site computer executing the steps of:

        enabling simultaneous designation of items respectively sold by said first and second vendors from said user computer by said general user; and

        instructing said first and second vendor computers to send out said items to said general user under conditions of said simultaneous designation of said items respectively sold by said first and second vendors from said general user.

2. A site computer communicable through a network with a vendor computer of a vendor selling items including a physical item composed of material beings and a download item composed of data and a user computer used by a general user,

    said site computer executing the steps of:

        enabling simultaneous designation of said physical item and said download item from said user computer by said general user, wherein said download item has been stored; and

        downloading said download item to said user computer and instructing said vendor computer to send out said physical item to said general user under conditions of said simultaneous designation of said physical item and said download item from said general user.

3. A site computer communicable through a network with a vendor computer of a vendor selling an item, a user computer used by a general user and a dealer computer used by a dealer,

said site computer executing the steps of:

        determining whether a logged-in computer is said user computer or said dealer computer based on identification data thereof;

        accepting designation of an item from said logged-in computer by said general user and instructing said vendor computer to send out said designated item to said general user under conditions that said logged-in computer is said user computer; and

        transferring said designation of said item from said logged-in computer by said dealer to said vendor computer under conditions that said logged-in computer is said dealer computer.

4. A site computer communicable through a network with a vendor computer of a vendor selling an item, a factory computer of a maker making said item sold by said vendor and a user computer used by a general user,

    said site computer executing the steps of:

        accepting designation of said item from said user computer by said general user;

        confirming whether said vendor has said designated item in stock or not through communication with said vendor computer;

        instructing said vendor computer to send out said designated item to said general user under conditions that said vendor has said designated item in stock ;and

        instructing said factory computer to send out said designated item to said general user under conditions that said vendor does not have said designated item in stock.

5. A vendor computer of a vendor selling an item, communicable through a network with a user computer used by a

general user, a site computer accessed from said user computer and a factory computer of a maker making said item,  
said vendor computer executing the steps of:

accepting designation of said item via said site computer based on designation thereof from said user computer by said general user;

confirming whether said designated item is in stock or not;

executing a process for sending out said designated item to said general user under conditions that said designated item is in stock; and

instructing said factory computer to make said designated item under conditions that said designated item is out of stock.

6. A record medium storing a program used in a site computer communicable through a network with a first vendor computer of a first vendor belonging to a first country, a second vendor computer of a second vendor belonging to a second country different from said first country and a user computer used by a general user,

said program containing the steps of:

enabling simultaneous designation of items respectively sold by said first and second vendors from said user computer by said general user; and

instructing said first and second vendor computers to send out said items to said general user under conditions of said simultaneous designation of said items sold by said first and second vendors from said general user.

7. A record medium storing a program used in a site computer communicable through a network with a vendor computer of a vendor selling items including a physical item composed of material beings and a download item composed of data and a user

computer used by a general user,

said program containing the steps of:

enabling simultaneous designation of said physical item and said download item from said user computer by said general user; and

downloading said download item to said user computer and instructing said vendor computer to send out said physical item to said general user under conditions of said simultaneous designation of said physical item and said download item from said general user.

8. A record medium storing a program used in a site computer communicable through a network with a vendor computer of a vendor selling an item, a user computer used by a general user and a dealer computer used by a dealer,

said program containing the steps of:

determining whether a logged-in computer is said user computer or said dealer computer based on identification data thereof;

accepting designation of said item from said logged-in computer by said general user and instructing said vendor computer to send out said designated item to said general user under conditions that said logged-in computer is said user computer; and

transferring said designation of said item from said logged-in computer by said dealer to said vendor computer under conditions that said logged-in computer is said dealer computer.

9. A record medium storing a program used in a site computer communicable through a network with a vendor computer of a vendor selling an item, a factory computer of a maker making the item sold by said vendor and a user computer used by a general user,

said program containing the steps of:

        accepting designation of said item from said user computer by said general user;

        confirming whether said vendor has said designated item in stock or not through communication with said vendor computer;

        instructing said vendor computer to send out said designated item to said general user under conditions that said vendor has said designated item in stock; and

        instructing said factory computer to send out said designated item to said general user under conditions that said vendor does not have said designated item in stock.

10. A record medium storing a program used in a vendor computer of a vendor selling an item, said vendor computer communicable through a network with a user computer used by a general user, a site computer accessed from said user computer and a factory computer of a maker making said item,

    said program containing the steps of:

        accepting designation of said item via said site computer based on designation thereof from said user computer by said general user,

        confirming whether said designated item is in stock or not,

        executing a process for sending out said designated item to said general user under conditions that said designated item is in stock; and

        instructing said factory computer to make said designated item under conditions that said designated item is out of stock.

11. A method for selling items using a site computer communicable through a network with a first vendor computer of a first vendor belonging to a first country, a second vendor

computer of a second vendor belonging to a second country different from said first country and user computer used by a general user,

    said site computer executing the steps of:

        enabling simultaneous designation of items respectively sold by said first and second vendors from said user computer by said general user; and

        instructing said first and second vendor computers to send out said items to said general user under conditions of said simultaneous designation of said items respectively sold by said first and second vendors from said general user.

12. A method for selling items using a site computer communicable through a network with a vendor computer of a vendor selling said items and a user computer used by a general user, said items including a physical item composed of material beings and a download item composed of data,

    said site computer executing the steps of:

        enabling simultaneous designation of said physical item and said download item from said user computer by said general user; and

        downloading said download item to said user computer and instructing said vendor computer to send out said physical item to said general user under conditions of said simultaneous designation of said physical item and said download item from said general user.

13. A method for selling items using a site computer communicable through a network with a vendor computer of a vendor selling an item, a user computer used by a general user and a dealer computer used by a dealer,

    said site computer executing the steps of:

        determining whether a logged-in computer is said user

computer or said dealer computer based on identification data thereof;

accepting designation of said item from said logged-in computer by said general user and instructing the vendor computer to send out said designated item to said general user under conditions that said logged-in computer is said user computer; and

transferring said designation of said item from said logged-in computer by said dealer to said vendor computer under conditions that said logged-in computer is said dealer computer.

14. A method for selling an item using a site computer communicable through a network with a vendor computer of a vendor selling an item, a factory computer of a maker making said item sold by said vendor and a user computer used by a general user,

said site computer executing the steps of:

accepting designation of said item from said user computer by said general user;

confirming whether said vendor has said designated item in stock or not through communication with said vendor computer;

instructing said vendor computer to send out said designated item to said general user under conditions that said vendor has said designated item in stock; and

instructing said factory computer to send out said designated item to said general user under conditions that said vendor does not have said designated item in stock.

15. A method for selling an item using a vendor computer of a vendor selling an item, said vendor computer communicable through a network with a user computer used by a general user, a site computer accessed from said user computer and a factory

computer of a maker making said item,  
said vendor computer executing the steps of:  
accepting designation of said item via said site computer  
based on designation thereof from said user computer by said  
general user;  
confirming whether said designated item is in stock or  
not;  
executing a process for sending out said designated item  
to said general user under conditions that said designated item  
is in stock; and  
instructing said factory computer to make said designated  
item under conditions that said designated item is out of stock.

## **ABSTRACT**

Various items are sold through the Internet 10 which contains a site computer 20, vendor computers 30a, 30b, factory computers 40a, 40b, dealer computers 50a, 50b, and user computers 60a, 60b, 60c. General users access to the site computer 20 to purchase items dealt in by vendors belonging to various countries using the user computers 60a, 60b, 60c connected to the Internet 10. When the site computer 20 accepts an instruction of purchasing physical items, the site computer 20 instructs the vendor computers 30a, 30b in various countries to send out the physical items to the general users. Download items which can be downloaded are downloaded from the site computer 20 to the user computers 60a, 60b, 60c. When the vendor does not have the physical items in stock, the site computer 20 instructs the factory computers 40a, 40b to make and send out the items. The site computer 20 can be accessed from a dealer computer for purchasing items.

FIG.1

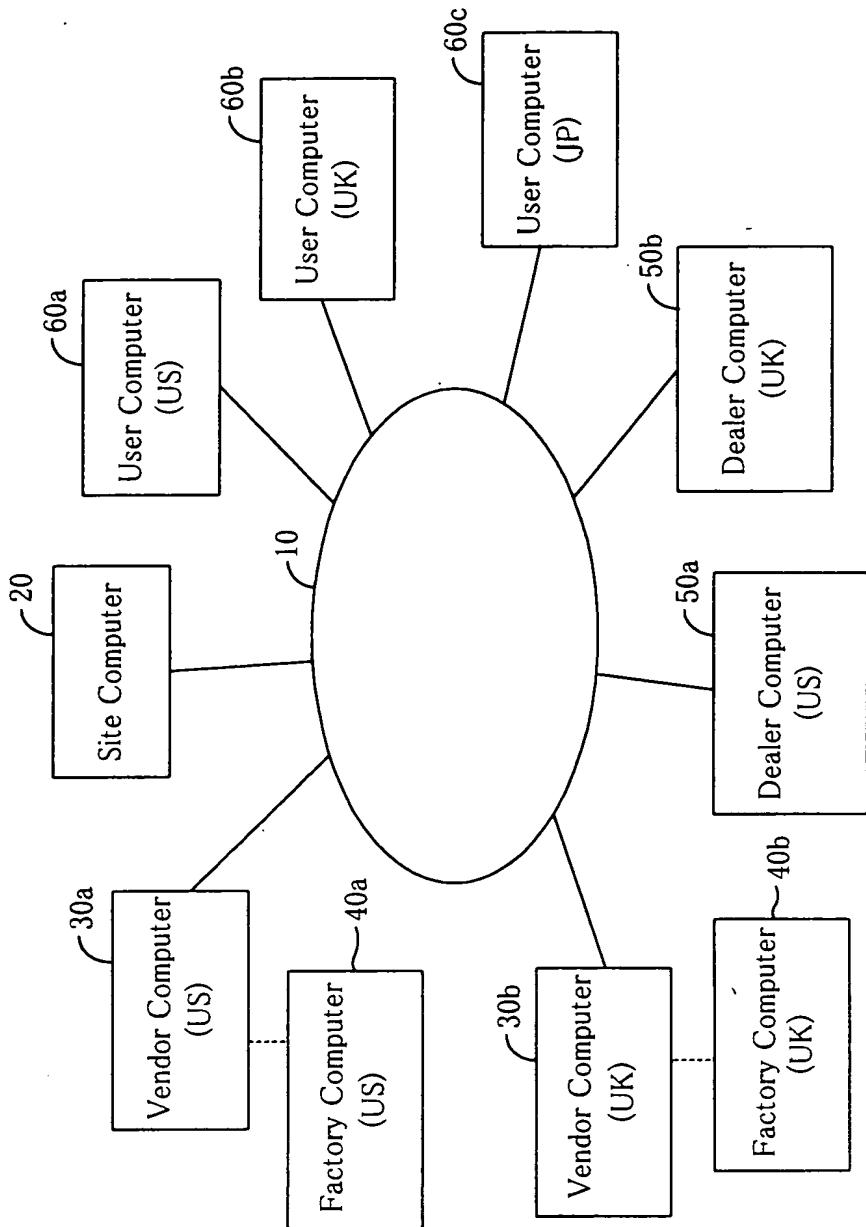


FIG.2

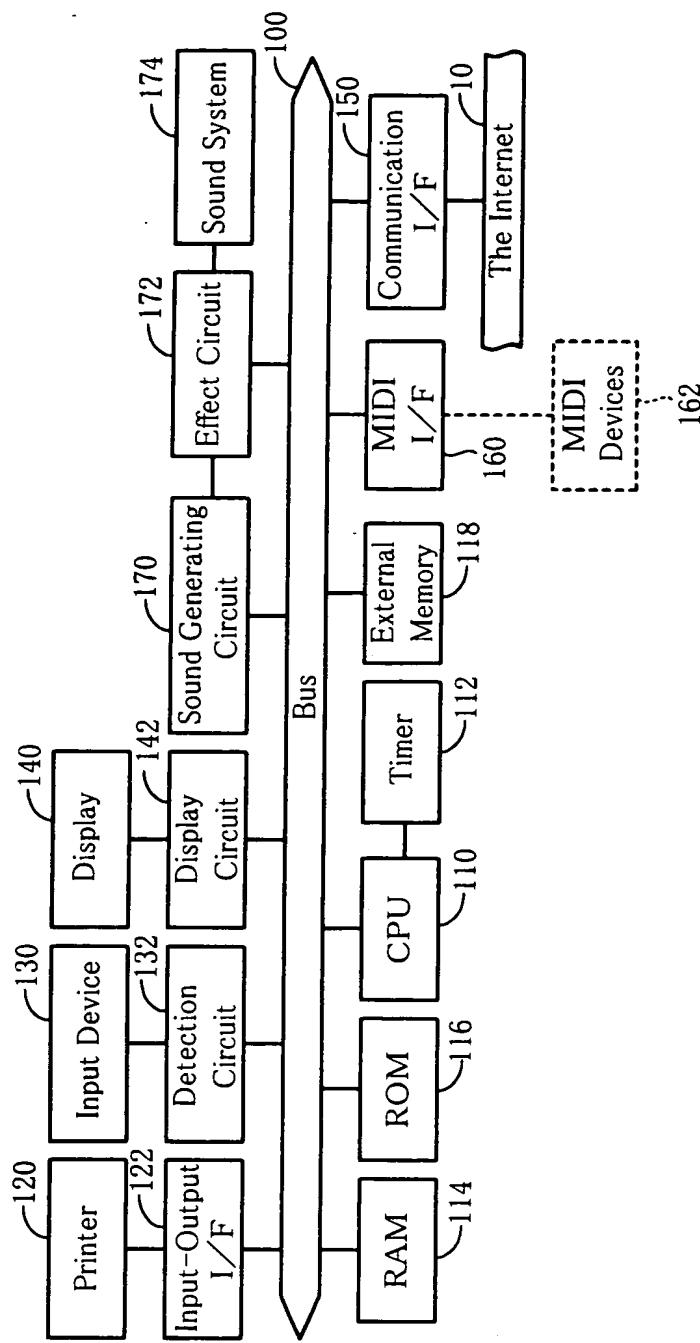


FIG.3

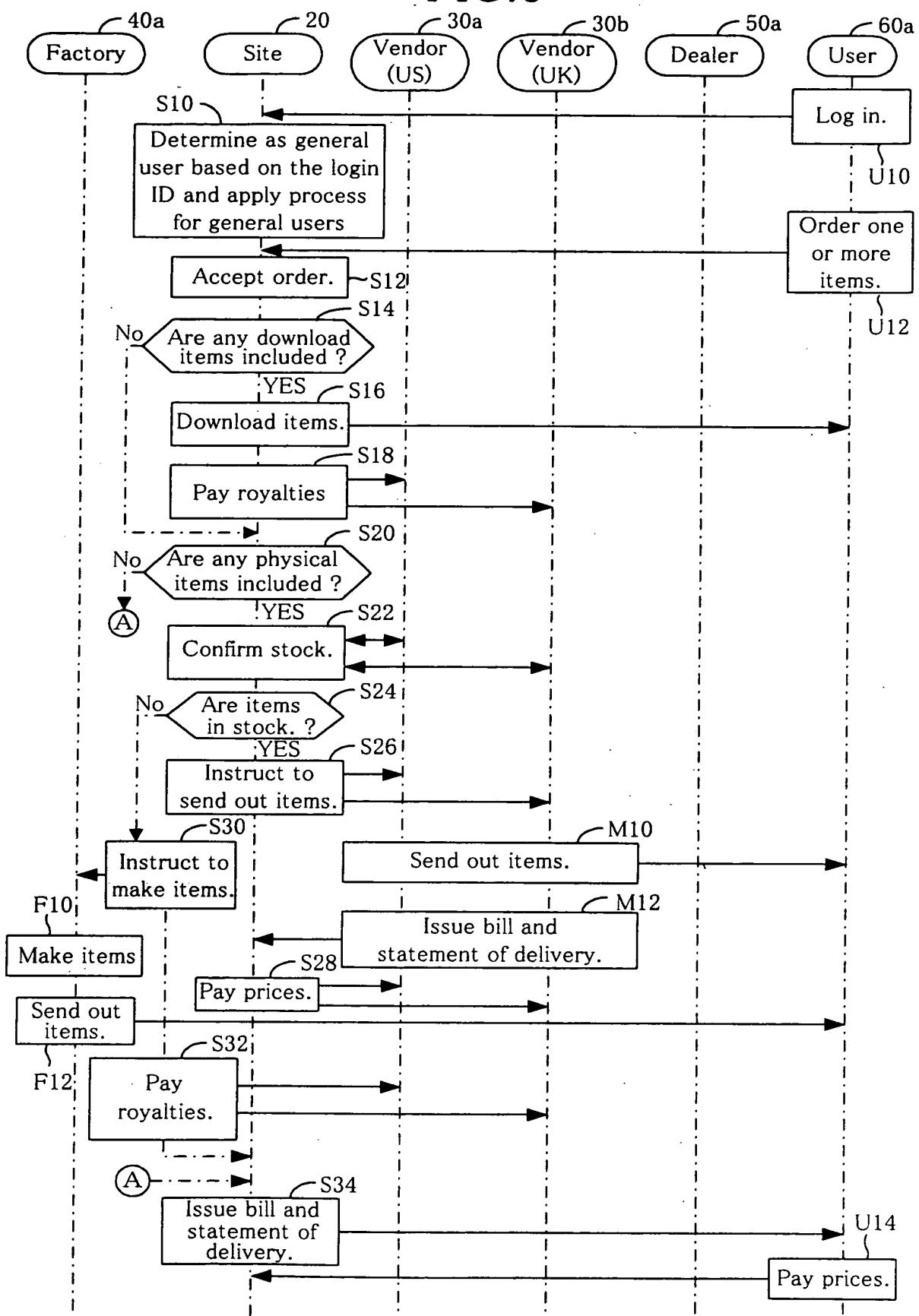
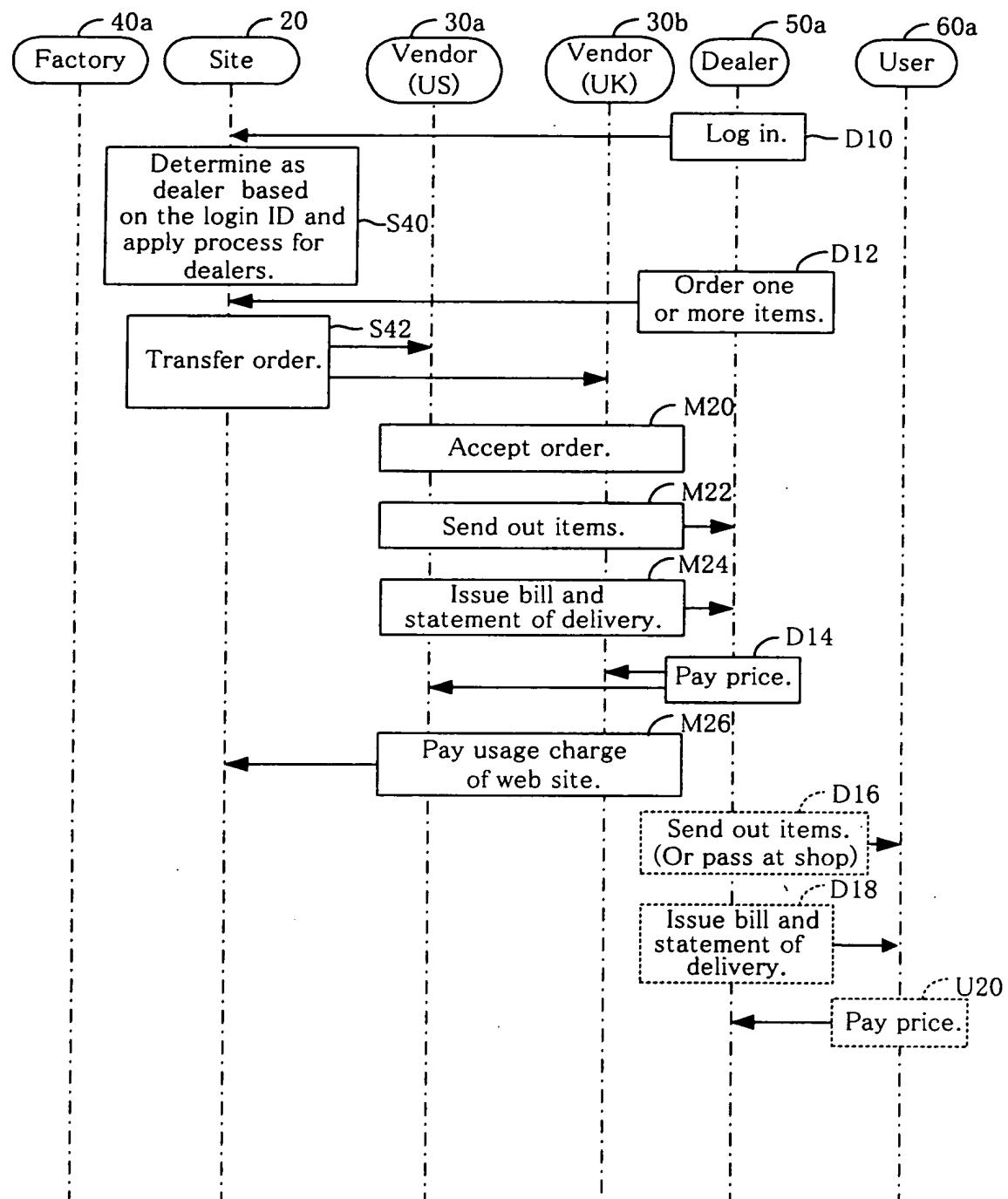


FIG.4



## FIG.5

Item Catalogue 'ABC' Retrieval Result					
Name of Item	Artist	Form	Price	Vendor	Cart
ABC MIDI Collection	ABC	FD	\$20	US Vendor	<input checked="" type="checkbox"/>
ABC MIDI Collection	ABC	Download	\$20	UK Vendor	<input type="checkbox"/>
ABC MIDI Piano Score	ABC	Download	\$15	US Vendor	<input checked="" type="checkbox"/>
ABC Piano Score	ABC	Book	\$18	US Vendor	<input type="checkbox"/>
ABC Band Score	ABC	Book	\$25	US Vendor	<input checked="" type="checkbox"/>

FIG.6

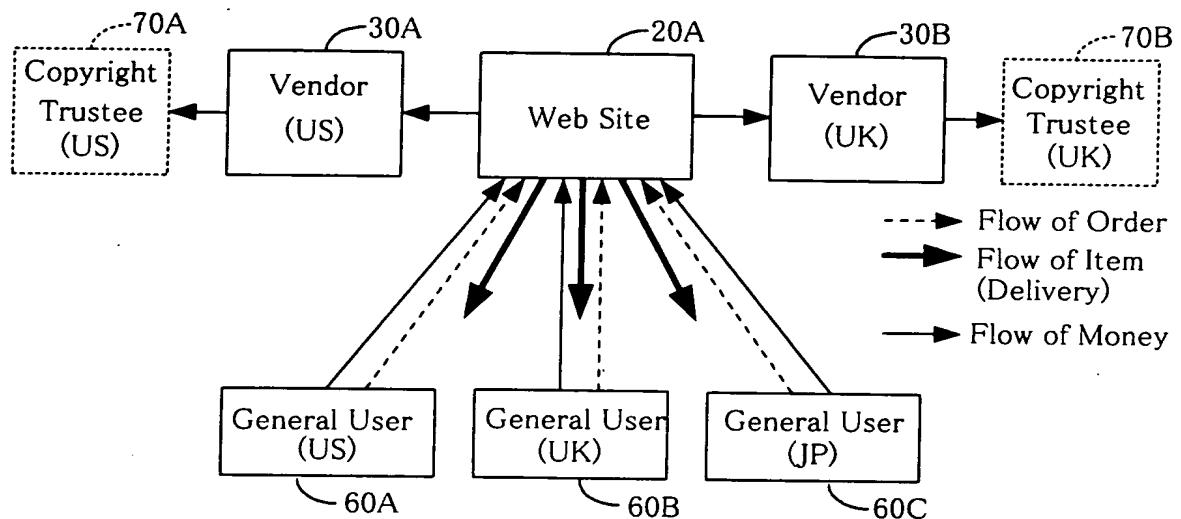


FIG.7

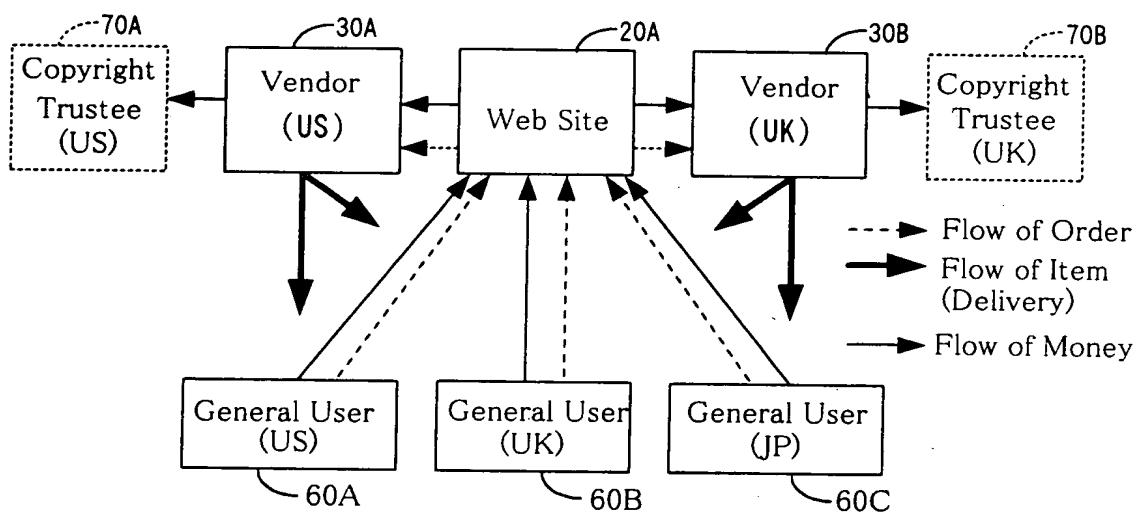


FIG.8

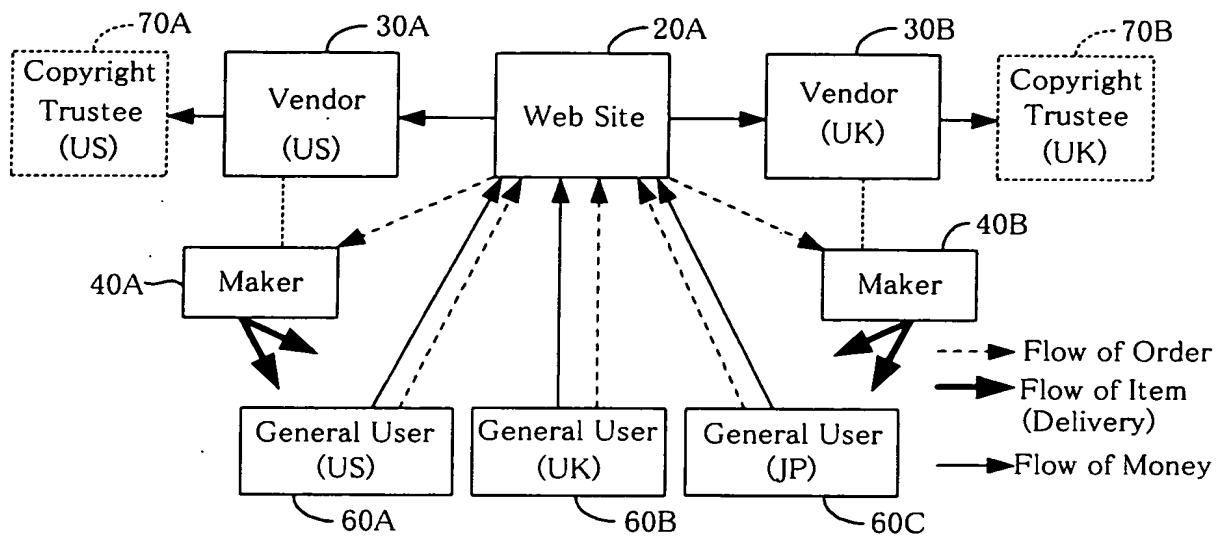


FIG.9

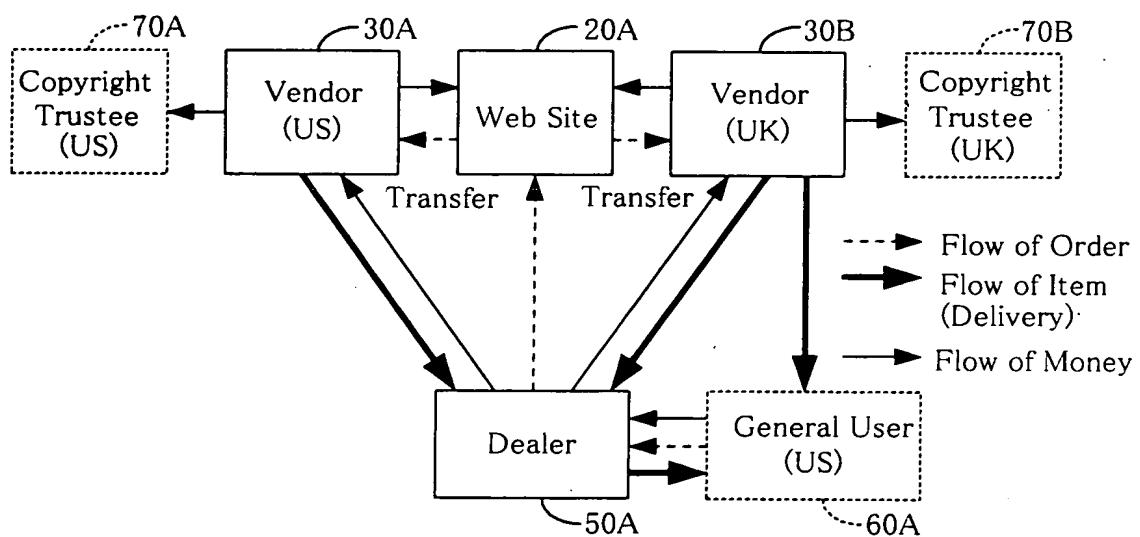


FIG.10

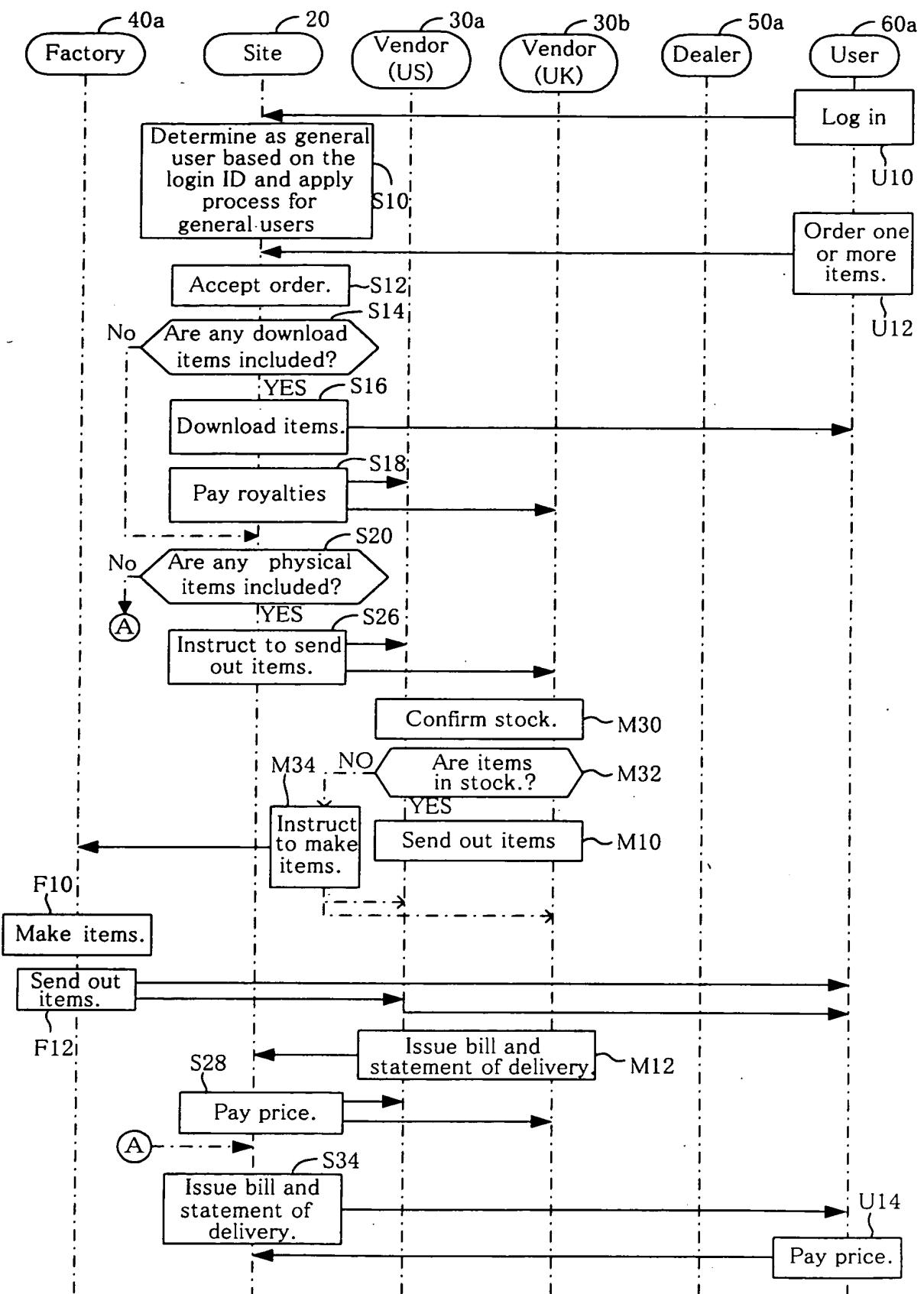


FIG.11

